



VYONNECLARIS NYAWIRA

STORE ATTENDANT

PROFILE

As an experienced sales personnel with over 3years in the sales industry, My dedication to achieving individual and team sales targets is matched by my commitment to upholding store standards and contributing positively to the overall shopping experience. As a proactive and reliable team player, I am eager to continue contributing to the success and growth of the store.

WORK EXPERIENCE

Store Attendant

2022-2024

BRANDS 4 U Dubai, UAE

- Greeted and assisted customers in a friendly, professional manner addressing their needs and queries
- Addressed questions about products, services, orders, and policies
- Provided prompt and courteous responses to customer inquiries.
- Processed sales transactions accurately and efficiently
- Implemented strategies to drive sales
- Assisted with receiving, unpacking, and organizing merchandise.
- Ensured shelves and displays were stocked, neat, and visually appealing
- Maintained thorough knowledge of the store's products and services.
- Met or exceeded sales targets and quotas set by the store
- Actively engaged customers to drive sales and achieve personal and team goals.
- Monitored inventory levels to ensure products were in stock
- Tracked sales performance and prepared reports on sales metrics

Sales Associate

2019 - 2021

AIRTEL TELECOM KENYA

- Assisted with marketing campaigns, promotions, and discounts.
- Assisted in training new sales associates, demonstrating store procedures
- Recommended additional products or services to customers.
- Collected and analyzed customer feedback to identify areas for improvement.
- Gathered and reported customer feedback to management for continuous improvement
- Addressed any issues or complaints to enhance customer satisfaction.
- Maintained cleanliness and organization of the store
- Assisted with setting up and maintaining merchandise displays
- Maintained a thorough understanding of the company's products and services
- Assisted with special promotions, sales events, and storewide initiatives
- Monitored for potential theft or security risks
- Built and maintained relationships with regular customers

Declaration:

I hereby declare that the above furnished information is true and correct to the best of my knowledge.

CONTACT

 +971555589703

 clarieswanjoki@gmail.com

 Dubai, UAE

Nationality : Kenyan

Gender : Female

Visa Status : Visit Visa

EDUCATION

Laikipia University 2019 - 2022

Business Management

St Monica Munyaka 2015 - 2018

Advanced Certificate Of Education

SKILLS

- WELL VERSED WITH THE INDUSTRY
- STORE MAINTENANCE
- NEGOTIATION SKILLS
- PERSUASIVENESS
- SELL IN A BUYER-RESPONSIVE MANNER
- INVENTORY MANAGEMENT
- GENERATE SALES LEADS
- SOCIALLY ACTIVE WITH TARGET BUYERS
- UPSELLING AND CROSS-SELLING
- INTERPERSONAL AND VERBAL COMMUNICATION SKILLS
- MERCHANDISING
- PRODUCT KNOWLEDGE
- PROFIT GENERATING SCHEMES
- COMMON SALES PRACTICES