

Md Sabbir Hossin Sahan

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Objective

Results-driven sales professional with a proven track record of exceeding sales targets and delivering exceptional customer service. Seeking a challenging sales representative position at a prestigious brand, leveraging my skills and experiences to drive revenue growth and enhance customer satisfaction

Experience

Aarong Retail,Sylhet,Bangladesh

10 January 2019 - 29 July 2021

Sales Representative

Exceeded sales targets by proactively engaging with customers and providing personalized product recommendations.

Developed and maintained strong customer relationships, resulting in a loyal customer base. Collaborated with team members to ensure a smooth store operation and achieve sales goals

· Lotz Gentsware LLC,International City, Dubai,UAE

01 February 2022 - 30 April 2023

Sales Representatives

Applied consultative selling techniques to understand customer needs and deliver exceptional service. Consistently met and exceeded sales targets, driving revenue growth for the store. Handled customer inquiries, resolved issues, and provided product knowledge expertise

Education

• Leading University
Bachelor of Business Administration
2.91/4.00

Sylhet Govt College
 Higher Secondary Certificate
 Grade 12 in Business Management

2014-2016

 Siraj Uddin Ahmed Academy High School Grade 10th in Business Study 2009-2014

Skills

- · Excellent interpersonal and communication skills
- · Strong sales and negotiation abilities
- Customer relationship management
- Product knowledge and demonstration
- Proficient in point-of-sale (POS) systems

Achievements & Awards

- Achieved highest sales in December 2019 at Aarong, recognized for exceptional performance.
- Best Employee of the Year 2019 at Aarong, acknowledging outstanding contributions to the organization.

Languages

- English
- Hindi
- Bangla