

SYED ASADULLAH SHAH BUKHARI

H. N.B-II.180. Mohalah Katra Ahmad khan,
Ahmad Pur East. District, BWP. Pakistan.
Mobile: +92307-7717-545
CNIC: 31201-8571569-9
Passport No: CZ3345691
Skype ID: Asadbukhari55
Asadbukhari535@gmail.com
Asadullah.bukhari@bankalfalah.com



Career Overview

To obtain a responsible role in Banking Sector with the capability to deliver best customer service, impressive persuasion power and energetic attitude.

Educational Details

YEAR	DEGREE	INSTITUTIONS	MARKS
2014	BBS/EMBA(Finance)	The Islamia University, Bahawalpur	3.32/4.00
2012	B.COM		839/1500
2010	D.COM	PBTE, Lahore	725/1200
2008	Metric (Science)	BISE, Bahawalpur	543/850

Professional Profile/Work Experiences

- Bank Al Falah Limited

2022 - Continue

Relationship Manager SME & Commercial

Responsible for implantation of credit sales strategies for managing the credit portfolio in branch banking level, achieving new to bank growth targets (increasing valume of assets portfolio while observing strict compliance of credit manual, SBP policies, circulars, KYC, AML, CFT, policies and procedures.
- MCB Bank LTD

2021 - 2022

Branch Manager

Responsible for enhancement the branch portfolio promoting and marketing the Bank products. Meetings with clients and resolving complaints and problems, Ensuring for high quality of customers service in branch banking, monitoring assigned target with team work motivation. (Motivation is the key of success)
- MCB BANK LTD

2016 - 2021

Credit Officer

Worked as Credits Officer and manage the credit portfolio of the branch banking level. Prepared the credit proposals, manage the monthly and fortnightly reports of the different lending branches assigned by higher management. Supervision of Loan Originated System related transactions of Kehror Paca, Lodhran, Bahawalpur & Ahmed Pur East Branches.

Achievements

- Got 93% out of 100% in Compliance Knowledge Assessment System.
- Member of a Global Virtual Team. High Quality Business Plan Project (USA).
- Participated in International Business Plan Competition under X-Culture (Dr.Vas Taras).
- 2nd Position in Second Semester in IUB, Bahawalpur, Pakistan.

Trainings/Participations & Certifications

- AML/CFT/CPF & Sanctions Essentials 2023 - PAK
- Code of Conduct - Ethics and Practices 2023

- SME Financing
- Loan Originating System
- CBS – Customer Lending
- TSO Batch Training Service
- Work From Home ELearning
- Green Banking-eLearning-2023
- Prudential Regulations SME Financing
- Cybersecurity - Phishing module 2023
- Employee Personal Assessment - SME
- Essential Workplace Behavior - 2023
- Fair Treatment of Customer - 2023
- Information Classification Awareness
- Financial Literacy Training Program
- Information Security Awareness-eLearning-2023
- The Happiness and Engagement Survey 2023
- Understanding Gender Stereotypes - 2023
- Government. MPMG Housing Finance Subsidy Scheme
- Business Communications & Time Management Role Based AML/CFT
- Financial Statement Analysis from SBP Prudential Regulations – SMEs
- Assessing Borrower's Financial Performance, Needs, Proposal and Approval Process
- Supply Chain Management for Small & Medium Enterprises
- Competency Based Learning from World Health Organization
- Certificate of International High Quality Business Plan Project, Business, United States of America.
- Certificate of Advance professional Course IT, MS Office from Govt. S.A Degree College, DNS-APE.

Other Expertise & Skills

- Business Development & Business Service Quality enhancement Skills.
- Energetic work attitude and Customer services expert.
- Team motivation and Strategic planning.
- Social networking & highly motivated to achieve set goal.
- Keep perception for location error defuses.
- Ability to manage multiple tasks in a pressured Environment.
- Perform equally well while working individually or as a part of team.

Degree Status

- All academic Degrees are attested from (HEC) Higher Education Commission, Foreign Affair & Embassy of United Arab Emirates.

Memberships

- Member of Global Virtual Team, Business Collaboration, X-Culture, United States of America. (Successfully completed the X-Culture Global Collaboration Course involving theoretical training and practical experience as a member of Global Virtual Team. The team developed an international high quality business plan project for a multinational organization, Worked alongside over 2750 students from 93 Universities in our 41 countries on 6 continents).

Researches Project

- **Service Quality of Bank Al-Falah in Pakistan (2014).**
(In this article, the main focus was on customer's satisfaction and service quality of customers, through the questionnaire survey and with the help of SPSS Software we got the results of this article. However, the final conclusion of this article was that if the services and prompt response give to the customers with positive attitude it's beneficial for organization to attract the valuable customers for lifetime etc).

Core Competencies

- English, Urdu, Punjabi listening, writing and speaking skills.

Hobbies & Interest

- Researches/ Article Reading
- Morning Walk & Running
- News Listening & Traveling

Countries Visited

- United Arab Emirates

References

May be furnished on Demand