

# ALBIN XAVIER



## CONTACT

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## CAREER OBJECTIVE

I am well found and talented MBA graduate looking forward to associate with an organization that avails me an inspiring and a challenging work atmosphere. I keep myself updated about the contemporary happenings my field of interest and this will definitely prove beneficial in driving organizational goals forward.

## ABILITIES AND SKILLS

- Team player
- Motivation
- Problem solving
- Decision Making
- Hardworking
- Reliable
- Confident
- Convincing

## ADDITIONAL INFORMATION

✓ Passport No: S6940242  
VF: 17/09/2018  
VT: 16/09/2028

Driving Licence No: 36/99/2014  
VF: 06/03/2014  
VT: 05/03/2034

## INTERESTS AND HOBBIES

## ACADEMIC HIGHLIGHTS

<b>EMMANUELS HSS KOTHANALLOOR</b> SSLC 65 %	<b>2011</b>
<b>ST. MICHAEL'S HSS KADUTHUTRUTHY</b> PLUS TWO ( BIOLOGY SCIENCE) 64%	<b>2013</b>
<b>ETTUMANOORAPPAN COLLEGE</b> <b>ETTUMANOOR</b> BBA (MARKETING) 68%	<b>2016</b>
<b>MANGALAM MANAGEMENT STUDIES,</b> <b>ETTUMANOOR</b> MBA (HR, FINANCE) 75%	<b>2018</b>

## PROFESSIONAL EXPERIENCE

<b>HDFC BANK LTD - KOCHI</b> CUSTOMER SALES EXECUTIVE - (TELESALES) <i>Coordinating the sales and marketing activities of credit card with personal loan. Follow up the existing customers on credit card, to be give sales training for sales executives and conducting sales campaigns.</i>	<b>JULY 2018 - JULY 2020</b>
<b>EMERSON TECHNOLOGIES PVT LTD- KOTTAYAM</b> RELATIONSHIP OFFICER - (SALES AND MARKETING) <i>Customer interaction and responsible for creating new client relationships as well as deepening our relationships with the existing clients by offering them other consumer products.Coordinating all marketing activities of a firm.</i>	<b>AUGUST 2020 - DECEMBER 2021</b>
<b>MUTHOOT GROUP LTD- KOTTAYAM</b> RELATIONSHIP MANAGER - (LOANS SALES) <i>Muthoot home loan and Business Loan department and Identifying new customers into open market and convert into new business. Build a close and strong relationship with Customers and Business Clients.</i>	<b>JANUARY 2022 - MAY 2023</b>

## PROJECTS AND INTERNSHIPS

**Apollo Tyres Ltd - Kochi**  
**V Guard Industries Ltd - Kochi**

- Driving Cars
- Reading Books
- Watching Movies
- Listening Music
- Writing Stories

## LANGUAGES KNOWN

- ✓ ENGLISH
- ✓ HINDI
- ✓ MALAYALAM
- ✓ TAMIL

## INDUSTRIAL VISITS

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ISRO OFFICE - TRIVANDRUM

MILMA PLANT - KOCHI

HYUNDAI PLANT - CHENNAI

MARUTI SUZUKI - MUMBAI

## ACHIEVEMENTS AND AWARDS

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- ✓ MG University Kerala Football Team Player- (2014-2016)
- ✓ Member Of Kerala Management Association and Rotary Club.


## DECLARATION

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I wish to represent my self in obvious terms by means of curriculum vitae which are above for kind surveillance. I assure that it would always be my endeavor by diligence and attention to deserve your confidence.

Place: DUBAI

Date : 15/06/2023

Signature:   
ALBIN XAVIER