



UNNIKRISHNAN M

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SUMMARY

Experienced Sales Professional with 7 years of experience in Bahrain and Kuwait. Skilled in finding new customers, keeping good relationships with clients, and meeting sales targets. Able to work well with teams, solve customer problems, and understand market trends. Hardworking, goal-focused, and confident in handling both small and large sales. Looking for a sales role where I can use my experience to help the company grow.

WORK EXPERIENCE

Salesman cum cashier, Hanil Food Company, Kuwait

2019- February 2025

- 5 years of experience as a Salesman cum Cashier in Kuwait
- Assisted customers in selecting products and provided excellent customer service
- Managed product display and kept shelves well-stocked and clean
- Maintained proper stock levels and reported low inventory
- Handled cash, credit/debit card, and digital payments accurately

Salesman, Al Dafaf Super market, Manama -Bahrain

2014-2016

- 2 years of experience as salesman in Bahrain
- Built good relationships with regular customers and ensured customer satisfaction
- Worked well under pressure in busy retail environments
- Supported monthly inventory and stock-taking processes

EDUCATION

ITI, Grotek Institute of Engineering, Kahnangad

2009

- Completed ITI in Welding with strong practical and theoretical knowledge
- Trained in various welding techniques such as Arc welding
- Gained hands-on experience in working with different metals and welding equipment
- Knowledgeable in measuring, cutting, and fitting metal parts as per specifications

SSLC

2005-06

ADDITIONAL INFORMATION

- **Skills:** Multi tasking, Negotiation, Communication, Customer service, sales strategies
- **Languages:** Malayalam, English, Hindi, Tamil
- **Awards/Activities:** Received the "Best employee of the month" Award for outstanding performance from Hanil Food company, Kuwait