



MIRZA MUDASSIR BAIG PROFESSIONAL SALES & MARKETING

10 Years of Experience along with
2 Years of Saudi Arabia and 8
years India

VISA STATUS : - VISIT VISA DUBAI
VALIDITY :- August 2023

PROFILE

- Expertise in driving sales & marketing initiatives aligned with business goals and industry standards with verifiable year-after-year success in achieving peak revenue, profit and business growth objectives
- Proficient in steering business planning & performance management of channel partners, including development and execution of joint sales plans, local area marketing, pipe-line management and hosting constructive meetings
- Skilled in Establishing & nurturing strong rapport with key clients for the purpose of developing the business, thereby increasing profitability
- Excellent communication & interpersonal skills with strong team building, problem solving and organizational abilities

EDUCATION

GRADUATE B.COM - 2017
UNIVERSITY OF CALICUT

SECONDARY SCHOOL CERTIFICATE - 2011
QUEST HIGH SCHOOL

WORK EXPERIENCE

BIN-DAWOOD HOLDING & DANUBE SUPERMARKET (KSA)
SALES SUPERVISOR - ELECTRONIC DEPARTMENT
DEC 2019 TO AUGUST 2022

DUTIES AND RESPONSIBILITIES :

- Receive incoming call of Costumer
- Coordinate with after sales service
- Listen Costumer issue and try to resolve
- Make note about what the common complaints and report to quality department deli
- Cold calling with potential customers to prospect for new business
- Checking the Costumer if resolved the issue then repot to management

LG ELECTRONICS PVT .LTD
SENIOR MERCHANDISER
AUG 2016 TO NOV 2019

DUTIES AND RESPONSIBILITIES :

- Maintains store shelves by observing displays of company products; removing damaged products; tidying store shelves; providing optimum display of products.
- Completes call report by observing display and pricing of competitors' products.

ACCOMPLISHMENTS:

- Increased sales by getting approvals for major ongoing projects in Hyderabad, India.

- Performing monthly sales forecasting and competitive analysis to determine accurate performance levels and need for growth into current and additional vertical markets

LANGUAGES

Arabic
English
Hindi
Urdu

SKILLS

MICROSOFT

WORD , EXCEL , POWERPOINT

CONTACT

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 : +91-9000516928

 : mudasirbaig77@gmail.com

PERSONAL DETAILS

Address : Near Abu Baker Al Siddique Metro station – Dubai

Nationality : Indian

Marital Status : single

Date of Birth : 18/06/1993

Driving License : Valid Indian Driving License

Passport Details : P7375288

DECLARATION: I hereby declare that the above written particulars are true to the best of my knowledge and belief.

SAMSUNG

**SENIOR MERCHANDISER
NOV 2013 TO JULY 2016**

DUTIES AND RESPONSIBILITIES :

- Maintains store shelves by observing displays of company products; removing damaged products; tidying store shelves; providing optimum display of products.
- Maintains inventory by restocking shelves with product from inventory; observing inventory levels; prompting store management to reorder when levels appear low; arranging for return and credit for damaged products.
- Completes call report by observing display and pricing of competitors' products

ACCOMPLISHMENTS:

- Expanded sales by 20% through innovative selling techniques such as product presentations and seminars amplified customer base by 30% through maintaining effective relationships

**RELIANCE BROAD BAND
MARKETING EXECUTIVE
JUNE 2012 TO OCT 2013**

DUTIES AND RESPONSIBILITIES :

- Demonstrated ability to increase productivity and continuously improve methods, approaches, and departmental contribution. Commitment to continuous learning.
- Demonstrated effectiveness in holding conversations with customers, customer evangelism, and customer-focused product development and outreach.
- Ability to coordinate the efforts of a large team of diverse creative employees.

ACCOMPLISHMENTS:

- Part of a team of 5 sales executives in a promotional campaign that resulted in increased sales of company by 20%.



