

Syed Asadullah Shah Bukhari

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Career Overview

Highly motivated, enthusiastic and result- driven individual with the ability to learn new task quickly. I am focused and always willing to take up challenges and new initiatives, seeking a challenging opportunity/platform where I implement my all knowledge and skills to enhance the organization exposure.

Educational Details

YEAR	DEGREE	INSTITUTIONS	MARKS
2014	BBS/EMBA(Finance)	The Islamia University, Bahawalpur	3.32/4.00 CGPA
2012	B.COM		839/1500
2010	D.COM	PBTE, Lahore	725/1200
2008	Metric (Science)	BISE, Bahawalpur	543/850

Professional Profile/Work Experiences

Relationship Manager Assets at **Allied Bank Limited** (18-11-2024 – Continue)

Create and maintain loan files, evaluating creditworthiness, Credit analysis, Processing loan applications, Monitoring loan performance, negotiate loan terms with new customers, analyzing financial statements, Review loan requests, Risk assessment, Calculate and set loan interest rates, assist with bank and client audits, Resolving customer queries and issues.

Relationship Manager SME, Commercial & Supply Chain Finance at **Bank Alfalah Limited** (29-07-2022 – 16-11-2024)

Managing the portfolio of 02 different Branches Units above to (01 Billion), in which dealing the products Running Finance, Alfalah Karobar Finance, Alfalah Quick Finance, Value Chain Finance, Alfalah Fleet Vehicle Financing, Government SAAF Subsidized Financing, PMYBL Financing, Consumer Financing, House Finance, Mortgage Finance, Supply Chain Finance, Corporate Financing advances against on Cotton Ginning, Flour Mills for wheat, Oil lubricant sector, fertilization and pesticide's. Bank Guarantee's and LC processing. Financial Analysis/assessment of the individuals and firm for measures the eligibility for credit financing, required Documents Controlling, Create and maintain credit files, Evaluating creditworthiness, Credit analysis, Processing loan applications, Monitoring loan performance, Negotiate loan terms with new customers, Analyzing financial statements, Review loan requests, Risk assessment, Calculate and set loan interest rates, Assist with bank and client audits, Resolving customer queries and issues. Issue the Bank Guarantee's in favor of fertilizers and pesticides companies, LC documentation processing, Recovery and collection is also included in job description.

Actively participating in the Retail Banking KPI's like deposit mobilization, NTB's account opening, credit cards and personal & auto finance to achieve the branch targets additionally targets assigned by line management.

Credit Officer at **MCB Bank Limited** (14-12-2016 – 18-07-2022)

Create and maintain loan files, evaluating creditworthiness, Credit analysis, Processing loan applications, Monitoring loan performance, negotiate loan terms with new customers, analyzing financial statements, Review loan requests, Risk assessment, Calculate and set loan interest rates, assist with bank and client audits, Resolving customer queries and issues.

Achievements

- Achieved 93% out of 100% in compliance knowledge assessment system.
- Officiating Branch Manager (Additional Charge) in MCB Bank Limited (January 22 to July 22).
- Member of Global Virtual Team, high quality business plan project (USA).
- Second position in second semester in Islamia University, Bahawalpur.

Trainings/Participations & Certifications

Learning Overview BAFLearn			
S.No.	Course Title	Short Name	Completion Date
1	Introduction of Islamic Banking and Finance	IOSBAF	Wednesday, 26 June 2024, 3:02 PM

2	Fundamentals of Islamic Banking e-Learning	FOIBET-2024	Tuesday, 9 July 2024, 5:28 PM
3	Sharing of Declaration of Assets of Civil Servants	SODOAOCs-2024	Friday, 28 June 2024, 11:29 AM
4	Fair Treatment of Customers (FTC) E-learning	FTC-2024	Friday, 12 January 2024, 11:43 AM
5	Green Banking E-learning	GB-2024	Friday, 12 January 2024, 5:19 PM
6	AML/CFT/CPF E-learning	AMLCFTCPF24 - PAK	Thursday, 15 February 2024, 4:19 PM
7	STEP TOWARDS INCLUSIVITY E-learning	STI-2024	Friday, 12 January 2024, 4:33 PM
8	Code of Conduct 2024	COC-2024	Tuesday, 9 January 2024, 10:25 AM
9	Essential Workplace Behaviors E-learning	EWB-2024	Friday, 12 January 2024, 3:01 PM
10	Understanding Gender Stereotypes E-learning	UGS-2024	Friday, 12 January 2024, 11:51 AM
11	Phishing Awareness E-learning	CPM-2024	Friday, 12 January 2024, 11:54 AM
12	Information Classification Awareness E-learning	ICA-2024	Friday, 12 January 2024, 2:26 PM
13	Information Security Awareness E-learning	ISA-2024	Thursday, 25 January 2024, 4:23 PM
14	Employee Persona Assessment - SME	EPA-SME24	Tuesday, 2 April 2024, 7:57 PM
15	Introduction to Design Thinking	ITDT-2024	Friday, 28 June 2024, 10:58 AM
16	The Happiness and Engagement Survey 2024	THAES-2024	Tuesday, 12 March 2024, 11:30 AM

Other Expertise & Skills

- Business Development & Business Service Quality enhancement Skills.
- Energetic work attitude and Customer services expert.
- Team motivation and Strategic planning.
- Social networking & highly motivated to achieve set goal.
- Keep perception for location error defuses.
- Ability to manage multiple tasks in a pressured Environment.
- Perform equally well while working individually or as a part of team.

Degree Status

- All academic Degrees are attested from (HEC) Higher Education Commission, Foreign Affair & Embassy of United Arab Emirates.

Researches Project

Service Quality of Bank Al-Falah in Pakistan (2014).

- (In this article, the main focus was on customer’s satisfaction and service quality of customers, through the questionnaire survey and with the help of SPSS Software we got the results of this article. However, the final conclusion of this article was that if the services and prompt response give to the customers with positive attitude it’s beneficial for organization to attract the valuable customers for lifetime etc.).

Core Competencies

- English, Urdu, Punjabi listening, writing and speaking skills.

Hobbies & Interest

- Researches/ Article Reading
- Morning Walk & Running
- News Listening & Traveling

Countries Visited

- United Arab Emirates

Degrees Attestation Status

- All academic degrees are attested from HEC, Foreign Affairs & UAE Embassy.

Additional Information

- Additional Charge as Officiating Branch Manager in MCB Bank Limited (Jan 22 to July 22).