



MARIBETH G. SANTOS

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PROFESSIONAL SUMMARY

Property Marketing Manager who has made remarkable sales contributions. Experienced Restaurant Manager who has driven every service crew to come up with high sales, controlled expenses, satisfied customers, and quality service. Proficient Affiliate Marketer with the achievement of being part of the top marketers (quarterly), exceptional in handling client inquiries, meeting client satisfaction and sales. Skilled Commissary Manager who has overseen product development and innovation, worked hand in hand with every production. Planned and executed production and delivery schemes. Adept Quality Assurance Inspector who's keen on details, and strict in SSOP, and GMP implementation.

SKILLS:

- Exceptional managerial and supervisory skills
- Knowledge of MS Word, Excel, Google Docs, and Google Sheets
- Background in Human Resource Management, Payroll, and Manpower handling
- Very good communication skills
- Dedicated to quantity without compromising quality
- Very good in analysis and problem-solving
- Background in several financial reports used in Restaurant Operation.

EXPERIENCES:

PROPERTY MARKETING MANAGER January 2024 to November 2024
Paragon Holdings Inc -Angat, Bulacan

AFFILIATE MARKETER April 2019 - August 2022
WEMSAP/BG E-Solution Inc. - Sta. Maria, Bulacan January 2023 - December 2023

ASSISTANT STORE MANAGER
Sehwani Manpower Corporation
(SAMGYUPSALAMAT KOREAN BBQ) August 2022 to April 29, 2023

Worked as a Store Manager, Park Supervisor, and Commissary Manager from 2014 to 2019 under the same Proprietor.

COMMISSARY MANAGER January 2018 - January 2019
Jordan's Chicken Java + Steakburgers -Kamuning, Quezon City

FOOD PARK SUPERVISOR October 2016 to November 2017
Playground Fun + Foodpark -Baliuag, Bulacan

STORE MANAGER
Slice N' Dice Steakhouse-SM Marilao December 2015 to August 2016
Slice N' Dice -Cyber and Fashion Mall, Eastwood, Q.C August 2014 to November 2015
Chic-Boy Restaurant-Starmall, SJDM Bulacan May 2012 to December 2013

CALL CENTER AGENT July 2010 to January 2011
Supreme Online Solutions -Plaridel, Bulacan

QUALITY ASSURANCE INSPECTOR November 2006 to May 2010
Fisherfarms Inc. -Pulilan, Bulacan
Tyson Agro Ventures Inc -Pulilan, Bulacan January 2006 to July 2006

TRAININGS ATTENDED:**Academy of Innovative Salespreneurship & Leadership Excellence**

Green Circle Realty – Oct 22-23, and November 14, 2024

Basic Shift Management Seminar

Chic-Boy JP Rizal Puregold –November 22-24, 2016

Personnel GMP with Product Orientation

Europ Continents Philippines, Inc –March 12, 2010

HACCP Competency for Line Workers

Bureau of Fisheries and Aquatic Resources – June 10-11, 2008

SSOP Training

Fisherfarms Inc. –May 3, 2008

Basic Technical Workshop on Breakthrough Sanitation

Europ Continents Philippines, Inc- March 1, 2008

Food Safety

DTI –September 17, 2007

Productivity Improvement Through Cleaner Production and GMP

DOST – September 11, 2007

Hotel and Restaurant Management

PESO –September 8, 2005

EDUCATION

BACHELOR OF INDUSTRIAL TECHNOLOGY MAJOR IN FOODS (2001-2005)

Bulacan State University

Malolos City, Bulacan