



MD SHOHIDUL ISLAM

Sales Executive

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Al tawoon st, Al Mamzar
Sharjah, UAE

EDUCATION

Diploma in Engineering

Sylhet Polytechnic Institute,
Sylhet, Bangladesh
2013 -2018

Secondary School Certificate
Janakalyan High School, Bangladesh
2013

EXPERTISE

Customer service

Branding

Business Development

Communication

Basic computer operating

MS word, MS excel, MS powerpoint

LANGUAGE

Bengali

English

Hindi

Career objective

To obtain a responsible position through which I can utilise my knowledge, enhance my skills as well as can acquire the ability to face high of challenges and get myself provided with varried experience and at the same time I would love to contribute my best to the organisation.

Experience

Sales Executive

SHARAF DG | UAE

June 2021 - Present

Working with the organisation is a great experience for me. The organisation is a Channel partner of Etisalat. I have learned a lot of new things what will help me always. My duty was to plan for weekly, Monthly sales target and achieve the target. Providing customer service, make new customer and keep great relation with existing customer.

Sales Executive

OLYMPIC INDUSTRIES LIMITED | BANGLADESH

December 2019 - March 2021

While working with the FMCG organisation I was used to lead and supervise a sales team of 10 sales Officers in my territory at 3 sales area. My duty was to visit sales areas with my team members help them make new business Partners giving them monthly target support them to achieve their targets and motivate to find out the best service from them. Helping them to be loyal with the company and the customers also. Collecting daily reports from my sales officers. Making and submitting weekly, monthly and yearly growth reports to higher authorities.

Sales officer

ADVANCE CHEMICAL INDUSTRIES LIMITED | BANGLADESH

August 2017- November 2019

I have worked with the organisation on Hygiene department. Where I was used to get weekly monthly and yearly sales target. Making and submitting reports to supervisor on daily, weekly and monthly basis. And I was able to successfully achieve my targets and get rewarded from the organisation. Learning taking challenges helps me always on all of my career.

Hobbies

Swiming, Hiking, Reading, Browsing Internet