

Ahmad El-Khatib - Sales Executive

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Objective

To utilize my skills and provide a professional service to customers by applying and honing my knowledge and working in a challenging and motivating working environment.

Education

- Sohag University, Egypt** Sep 2022 - Oct 2023
Post-Graduate Diploma in Education | B Grade
- Sohag University, Egypt** Aug 2016 - Oct 2020
B.A in English Translation & Literature | C Grade

Experience

- Virgin Megastore | Abu Dhabi, UAE** Nov 2023 - Nov 2024
Retail Sales Associate
 - Provided excellent customer service, offering product advice across electronics, music, and gaming.
 - Consistently met or exceeded monthly sales targets through upselling and product recommendations.
 - Handled cash and card transactions accurately using POS systems.
 - Resolved customer issues professionally, contributing to high customer satisfaction.
- Hyper One Supermarket | Cairo, Egypt** Apr 2021 - Dec 2022
Sales Representative
 - Focused on bulk sales, promotions, and fast-moving consumer goods (FMCG).
 - Assisted in handling customer inquiries about discounts, loyalty programs, and store promotions.
 - Played a key role in seasonal sales campaigns (e.g., Ramadan, Back-to-School promotions).

Skills

- Retail sales & upselling techniques
- Handling customer inquiries & complaints
- Product demonstrations & recommendations
- Cash handling & point-of-sale (POS) systems
- Strong verbal & written communication
- Active listening & rapport-building
- Meeting & exceeding sales targets
- Multi-tasking in a fast-paced environment
- Team collaboration & leadership

Courses & Certifications

- Fundamentals of Digital Transformation Certificate**
Sohag University, Egypt
- Freelancing Translators Training Course**
Arabic School of Translation, Egypt

Languages

- Arabic: Native Language
- English: Fluent
- French: Limited Use

Additional Information

Date of Birth: 09/09/1997
Nationality: Egyptian
Visa Status: Transferable Residence Visa
LinkedIn.com/in/khatibin