

Name: Cynthia Chafe Tarboti

Nationality: Cameroonian

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Visa status: Employment visa

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PROFESSIONAL SUMMARY

Sales Associate with 4years' plus of experience in a retail environment. Recognized for ability to communicate with customers and provide exceptional service that ensures client retention and positive feedback. Proven ability to increase sales through upselling techniques as well as implement additional processes that drives profitability.

Skills

- Excellent communication skills
- Confident and outgoing
- Excellent interpersonal skills
- Problem-solving skills
- Sales and service oriented
- Physical stamina
- Multitasking and negotiation
- Good presentation abilities
- Customer service
- Outstanding peoples skills
- Ability to cope well under pressure

WORK EXPERINCE

Sales Assistant

(JAN 20201– MARCH 2023)

AL HILAL GROUP – UAE Dubai

Responsibilities:

- Welcome customers in to the shop by different ways of greating them
- Assisting customers and given them knowledge about our products
- Selling and processing payments at checkout
- Maintaining store is clean and tidy at all time
- Attaching and updating pricing tags on products
- Carrying out stocktaking duties
- Handling return and exchanges

WORK EXPERINCE

Sales Assistant

(AUG 218 – DEC 2020)

PADEL POINT SPORT – UAE Dubai

Responsibilities:

- Welcome customers in to the shop by different ways of greating them
- Assisting customers and given them knowledge about our products
- Selling and processing payments at checkout
- Maintaining store is clean and tidy at all time
- Attaching and updating pricing tags on products
- Carrying out stocktaking duties
- Handling return and exchange
- Dealing with Customers and suggesting solutions
- Performing store opening and closing operations
- Selecting products based on customers need and product specifications
- Submitted orders for processing.

Sales Associate

(Dec 2015 –june 2018)

City sport Fashion, Douala Cameroon

Responsibilities:

- Greeting customers, responding to questions, improving engagement with merchandise and providing customer service.
- Operating cash registers, managing financial transactions and balancing drawers
- Achieving established goals
- Directing customers to merchandise within the store
- Increasing in store sales
- Maintaining an orderly appearance throughout the sales floor
- Introducing promotions and opportunities to customers
- Up-selling and cross-selling products to increase profitability

EDUCATION:

Advance level General Certificate of Education

Ordinary level General Certificate of Education

Degree in Business Management

Language Skills

English/French & Basic Arabic

Reference; Available upon request,