COMFORT UKEME ETUK

CUSTOMER SERVICE & SALES



United Arab Emirates







ABOUT ME

I am a highly communicative professional with extensive experience in delivering exceptional customer service within both sales and dynamic office settings. With a proven ability to manage multiple tasks with precision and efficiency, I am dedicated to meeting targets and ensuring an outstanding experience for all customers. My commitment to excellence drives my performance in every interaction.

EDUCATION

BSC: ENTREPRENEURIAL & BUSINESS MANAGEMENT

National Open University of Nigeria / 2018

LANGUAGE

English

WORK EXPERIENCE

Solid Rock, UAE Sep 2022 - Feb

CUSTOMER SERVICE & OFFICE ASSISTANT

- Welcomed clients professionally, enhancing customer satisfaction.
- · Answering calls and queries.
- · Provide clerical support to all employees.
- · Received payment via transfer & pos machine.
- · Replenish low level stock.

Mikano International Limited, Nigeria

Apr 2019 - Jun 2022

TELESALES

- Demonstrated expertise in utilizing modern sales techniques to increase product sales and customer loyalty.
- Provided customer service and technical support to address customer inquiries, complaints, and feedback.
- Generated new sales leads through outbound calling and email campaigns.
- Met and exceeded individual and team sales targets.

SHOP RITE MALL

Apr 2016 - Dec 2017

CASHIER

- Itemizes and total purchases by recording prices, department, taxable and non-taxable item; and operating a cash register.
- Maintains checkout operations by following policies and procedures and reporting needed changes.
- · Processes return transaction.

SKILLS

- Administrative support
- cash register
- Excellent communication skills
- Positive attitude

sales goals

Telemarketing