CALEB DEVADAS

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Profile

Results-driven professional with over 5 years of experience managing all aspects of operations in the civil construction industry, successfully convincing clients on 186 projects as a civil contractor. Proven track record of leading and mentoring high-performing marketing teams in a collaborative and results-oriented environment. Additionally, with 1 year of experience as a Technical Recruiter in US staffing IT consulting, I am seeking a challenging opportunity in a multinational corporation (MNC), IT or operations field where I can leverage my diverse skill set to drive operational excellence, adapt to new challenges, and foster client relationships.

Experience

MANAGER | KENS ENGINEERS AND CONSTRUCTIONS (CEDARS INFRA)| 2019 – PRESENT

- Oversaw and managed all aspects of company operations, ensuring efficiency and effectiveness across departments.
- Successfully convinced clients for 186 projects as a Civil Contractor under Kens Engineers and Constructions (Cedars Infra), demonstrating strong negotiation and communication skills.
- Developed and implemented strategies for effective client communication, resulting in improved project approval rates.
- Led, mentored, and managed a high-performing marketing team, promoting a collaborative and results-oriented work atmosphere.
- Monitored brand consistency across all marketing channels and materials, ensuring alignment with company values and messaging.
- Collaborated with leadership to drive operational improvements and enhance overall company performance.

TECHNICAL RECRUITER| US STAFFING IT CONSULTANT | JUNE 2018 – SEPTEMBER 2019

- Extensive experience as a self-driven and results-oriented professional in technical recruitment within the U.S. staffing and IT consulting sector.
- Proven track record in recruitment management, encompassing both team leadership and collaboration as a team member, successfully placing candidates across various levels of expertise.
- Proficient in candidate screening, interviewing, sourcing, and assessing the alignment of candidates with job requirements.
- In-depth knowledge of a wide range of candidate sourcing techniques, including online research, networking, referrals, and career fairs.
- Notable strengths in problem-solving, communication, and effective time management.
- Regularly facilitate monthly client meetings to document requirements and discuss potential solutions.

TRAINING AND TRAINER EXPERIENCE (C.C) | INDIAN AIR FORCE| 2012-2017

· Experienced the pride and honor of being part of such a significant training process of
  Indian Air Force cadets for the Republic Day Parade in Delhi.
· Trained and mentored National Cadet Corps (NCC) students in preparation for the Republic Day Parade
  in Delhi, fostering leadership and discipline among future leaders of the Indian Air Force.
· Designed and conducted rigorous training programs aimed at instilling teamwork, precision, and
  dedication required for participation in the prestigious parade.

Certification and Appreciation

· Received appreciation and an award from AIR TECH SQN for the IUC-2014 Riffle Shooting event, where
  I was honored with a silver medal.
· Honored with an appreciation award for my contributions as No. 2 (A) Air Tech Squadron in the Republic
  Day Parade Program in Delhi 2015, representing Andhra Pradesh and Telangana.
· Received an appreciation award and a gold medal from St. Joseph's Degree College for my participation
  in ATC-2014.

Education

BOARD OF INTERMEDIATE EDUCATION (MPC), A.P|2013|

BACHELOR OF SCIENCE IN MATHEMATICS, PHYSICS, CHEMISTRY|2017|CALORX TEACHERS UNIVERSITY

BOARD OF SECONDARY EDUCATION A.P|2011|

Skills & Abilities

· Project Management
· Public Relations
· Teamwork
· Python
· Power BI
· Excellent interpersonal and communication skills
· Client Management & Negotiation
· Strategic Planning & Organization
· Poised under pressure
· SQL Learning
· Data Science
· Brand Management
· Operational Improvement
· Project Management
· Resource Management
· Problem Solving

Languages

· English (Fluent)
· Telugu (Fluent)
· French (Basics)
· Hindi (Intermediate)
· Kannada (Intermediate)