

## Chinnu Sabu

### **Professional Summary**

Results-driven **Software Developer** and **Sales Coordinator** with over **2 years** of experience in developing scalable web applications using Python, Django, React, and JavaScript. Demonstrated expertise in designing RESTful APIs, facilitating smooth project execution, and providing outstanding customer support.

### Work History

## Luminar Technolab - Python Developer Intern

Software Training Institute In Kochi, Kerala, India 04/2024 - Current

- Designed and developed custom web applications utilizing
   Django for the backend and React for the frontend.
- Implemented new features, resolved bugs, and conducted code reviews to ensure quality in Python-based repositories.
- Performed testing and debugging using PyCharm and Visual Studio Code.
- Integrated relational databases and third-party APIs to enhance application functionality.
- Managed version control with Git and contributed to projects on GitHub.
- Collaborated globally through pull requests and issue tracking.
- Created comprehensive documentation and adhered to software development best practices, ensuring maintainable, scalable, and high-quality codebases.

## Smart Cool Technical Services L.L.C - Sales Coordinator

Dubai, United Arab Emirates

08/2022 - 10/2023

- Cultivated strong client relationships by providing prompt responses, resolving issues, and offering tailored support throughout the sales cycle.
- Guided clients through the entire sales process, ensuring smooth communication and effective post-sale follow-up.

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### Skills

### • Technical Skills

Programming Languages:
Python, HTML,
CSS, JavaScript
Frameworks: Django
API's - REST API
Full Stack Web Development

### • Web Development

Frontend: Bootstrap, React, jQuery,

Responsive Design, UI/UX Backend: Django, MySQL

## • Data Management

Database Management: MySQL,SQLite

• Tools & Version Control

Version Control: Git, GitHub IDES: PyCharm, Visual Studio Code

### Soft Skills

• Sales & CRM: Client Interaction, Issue

- Conducted regular follow-up calls and emails to collect feedback, maintain relationships, and identify upsell opportunities.
- Coordinated order processing, tracking, and delivery to align with customer expectations and timelines.
- Addressed customer complaints and discrepancies, offering solutions to ensure satisfaction and retention.
- Maintained detailed records of customer interactions, sales activities, and follow-up actions, generating insightful reports to enhance sales strategy.

# **VERSACE Perfumes - Luxury Fragrances And Perfumes - Assistant Supervisor**

Italy.

01/2021 - 12/2021

- Maintained accurate and up-to-date records of employee attendance and performance reviews.
- Supervised team activities to ensure compliance with quality standards, packaging procedures, and safety protocols.
- Optimized daily operations to enhance workflow efficiency, meet production targets, and minimize costs.
- Provided coaching, guidance, and support to team members, addressing performance and process-related issues.
- Facilitated the smooth onboarding of new employees, training them on procedures, company policies, and industry regulations.
- Assisted management with administrative tasks, special projects, and strategic initiatives.

## Projects

### College Management System.

Developed a comprehensive college management system leveraging **Python**, **Django API**, enhancing student, faculty, and course management.

#### Ecommerce.

Built scalable e-commerce platform with **Django**, enabling seamless product management, payment gateway integration, and user authentication.

### Declaration

I hereby declare that the above written particulars are true and correct to the best of my knowledge and belief.

Resolution, Sales Support

 Project Management: Team Supervision, Task Management, Record Maintenance

### Certifications

- NACTET Python
   Developer Expert, 2024
- HackerRank Python Programming & Problem Solving, July 2024
- Simplilearn SQL Certification, July 2024,

### **Education**

2022

### **Public University in Parma**

Emilia-Romagna, Italy Master of Science : Telecommunications

2017

### **VISAT Group of Institutions**

Educational Institution In Kochi , Kerala, India Bachelor of Technology: Electronics And Communications Engineering

### **Personal Information**

Date of birth : 18-07-1996
Gender : Female
Marital status : Married
Nationality : Indian
Passport No. : R3305252
Visa Type : Family Visa