



## LOCATION

Abu Dhabi - UAE

## CONTACT NO

+971 522 3813 77

## EMAIL

anasmhd1457@gmail.com

## Personal Information

- \* Nationality : Indian
- \* Gender : Male
- \* Marital status : Married

## UAE Valid license

LICENSE NO: 2716122 LIGHT  
VEHICLE (MANUEL)

## Skills

- \* Leadership
- \* Team player
- \* Ready to take responsibility
- \* Can work under pressure
- \* Making good relationship with clients.
- \* Ready to take responsibilities and duties
- \* Hard working and keeping punctuality
- \* Try to reduce mistakes and avoid company dislikes
- \* Attending and handling skill of the customer enquiries and complaints
- \* Identify customer problems and maintain customer happiness
- \* Sort out issues in a frame time
- \* Coordination & leadership skill
- \* Promoting teamwork.

## Languages

- \* English
- \* Hindi
- \* Malayalam

## PROFILE

A fully Expert Sales' experience in the field of Sales with Sales Supervisor, counter staff. Ability and willingness to take on responsibilities and duties of Sales field. Aim to be an associate with a progressive organization that gives me scope to update my experience.

## Objectives

To land a job in an organization that offers a stimulation earning environment for developing and putting into practice new ideas for the company's development. Looking for entry level employment where I can develop my abilities and help a firm succeed overall.

## Educational Qualification

SSLC in Kerala, INDIA (MARKAZ HSS KARANTHUR)

## Work Experience

### C STORE STAFF – FMCG

#### ADNOC Distribution – Sharjah UAE, 2019 to 2022.

- \* Setting sales goals and developing sales strategies.
- \* Researching prospects and generating leads.
- \* Contacting potential and existing customers on the phone, by email, and in person.
- \* Handling customer questions, inquiries, and complaints.
- \* Preparing and sending quotes and proposals.
- \* Managing the sales process through specific software programs.
- \* Building and maintaining a CRM database.
- \* Meeting daily, weekly, and monthly sales targets.
- \* Participating in sales team meetings.

### Coco kaya L.L.C – Abu Dhabi UAE

Position : Van Sales

Duration : 2 Months

### Supernova – PVT, LTD - FMCG

#### Merchandiser - Marketing VAN Sales

#### Manjeri, Kerala, INDIA , 07/2017-11/2019

- \* Planning and developing merchandising strategies.
- \* Analyzing sales figures, market trends and customer behavior to determine product needs.
- \* Stocking sales floor shelves and creating attractive product displays.
- \* Determining the need for and implementing product promotions, price changes, markdowns, clear outs, etc.
- \* Ensuring retail staff are well informed on product details and promotions.
- \* Maintaining and tracking inventory.
- \* Liaising between customer and company.
- \* Forecasting sales and profits.
- \* Managing budgets.

## Computer knowledge

- \* Basic operation
- \* Data entry system
- \* Data keeping & saving.

## Interest

In my spare time, I enjoy reading books and sometimes I prefer researching on different global inventions because I believe that gaining knowledge on daily basis is a therapy for mind.

## Declaration

I certify that the above are true and correct to the best of my knowledge and ability if given a chance to serve you. I assure that I will execute my duties for the total satisfaction of my Superior.