



HILLARY VICTOR

SALES ASSOCIATE

CONTACT

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Dubai, UAE

EDUCATION

KISUBI MAPEERA SCHOOL

- High School Diploma

KISUBI MAPEERA

- Elementary school Diploma

SKILLS

- Customer Service
- Communication Skills
- Product Knowledge
- Sales Techniques
- Negotiation Skills
- Time Management
- Relationship Building
- Problem Solving
- Team Collaboration
- Adaptability

LANGUAGES

- English

PROFILE

Dynamic and results-driven Sales Associate with a proven track record of exceeding sales targets and delivering exceptional customer service. Possesses strong interpersonal skills and the ability to build rapport with diverse clientele. Highly adept at identifying customer needs and recommending appropriate products or services to meet those needs.

WORK EXPERIENCE

Telesales Agent, Uganda

JAN 2023- NOV 2023

Sales Associate

- Successfully established strong rapport with key clients, resulting in increased repeat business and referrals.
- Played a pivotal role in enhancing the store's brand image through exceptional service and personalized attention to customer needs.
- Consistently received positive feedback from customers for providing valuable product recommendations tailored to their preferences.
- Actively contributed to the development of innovative sales strategies, leading to improved overall team performance and revenue growth.
- Demonstrated outstanding teamwork by collaborating effectively with colleagues to achieve common sales objectives and create a positive work environment

AkamwesiShopping mall, Uganda

MAY 2022- DEC 2022

Sales Associate

- Earned recognition for resolving customer complaints promptly and effectively, ensuring high levels of satisfaction and loyalty.
- Exhibited exemplary product knowledge, earning trust and credibility among customers and peers alike.
- Proactively identified opportunities to upsell and cross-sell products, contributing to increased average transaction value and profitability.
- Played a key role in organizing and executing successful promotional events, driving foot traffic and sales volume.
- Served as a mentor to new team members, sharing insights and best practices to facilitate their onboarding and development within the sales team.