



# AADHIL SAMSUDEEN

SALES STAFF / SALES ASSOCIATE / SALES EXECUTIVE

## About Me

To work hard with full dedication for the achievement of organization objectives under satisfactory contact hence enhancing my skills and knowledge. And I am a highly motivated individual and a target oriented team player who is eager to gather experiences and contribute my skills to your company.

## Contact



### Phone

+94 77 934 1642 / +971508486827



### Email

aadhilprince3@gmail.com



### Address

Al barsha 1, Dubai, UAE

## Biography

- Full Name :- Aadhil Samsudeen
- Date of Birth :- 2000/02/20
- Passport No :- N8921563
- Marital Status :- Unmarried
- Gender :- Male
- Nationality :- Sri Lankan

## Language

Hindi

English

Tamil

## Experience

### Sales Executive (2021–2024)

AL KABAYEL TRADING CENTER – DUBAI, AL BARSHA UAE

- Make sure the area/store should be ready in the reopening.
- Check if the items are in good facing and all shelves are clean by your team.
- Manage the Team/Merchandiser's to display all the delivery and return all damaged/wear/expiry items to their company.
- Make sure FIFO life strictly follows by your team on your area.
- All labels/SPOD should be updated to avoid customer complaints.
- Take delivery of all incoming materials and reconcile with purchase orders.
- Responsible for labeling/pricing, selling area/warehouse, and returning products/items. Always check the expiry of the items.

### Sales Man (2020–2021)

ASIAN INTERIORS DESIGNERS VAVUNIYA – SRI LANKA

- Greeting customers and providing a welcoming environment in the store.
- Providing excellent customer service by listening to and addressing customer concerns.
- Demonstrating products and recommending features based on customer needs.
- Managing inventory and restocking shelves.
- Operating a cash register and accepting payment from customers.
- Keeping track of sales trends and helping to plan promotional events to boost sales.
- Maintaining a clean and organized store environment.

## Skills

- Team Collaboration
- Upselling Techniques
- Time Management
- Problem-Solving
- Attention to Detail
- Communication
- Adaptability
- Multitasking

### **Sales Man (2020-2020)**

*STAR FASHION / VAVUNIYA*

- Greeting customers, responding to questions.
- Maintain the cleanliness of the designated area.
- Providing outstanding customer service.
- Make a sale.
- Always hit the target given by the company per month.
- Make daily reports to the coordinator of all sales/significant in the stores.
- Always updated on all upcoming promotions of the stores. Provide an idea to help the company know how to make a sale.

## Education

### **G.C.E. (O/L) Examination - 2016**

*Successfully completed G.C.E. Ordinary Level Examination.*

- Islam- A
- History - A
- Geography- A
- Agriculture-A
- Maths-B
- Tamil-B
- Tamil Litt-B
- Science- C
- English- C

### **G.C.E. (A/L) Examination - 2019**

*Successfully completed G.C.E. Advanced Level Examination in Bio Systems Technology stream.*

- Bio systems technology - C
- Science for technology- C
- Information & communication technology - S

## Reference

### **Mr.Ahamed Kabeer**

*HR Manager*

*Al kabayel trading centre, Dubai*

*Phone: +971566131266*