



Mohammed Ahmed

UAE, Dubai

itsahmed2051@gmail.com | +971 529230599

Experienced professional skilled in driving organizational and personal objectives. Seeking a role to utilize my expertise effectively.

Professional Experience

BAJAJ ELECTRONICS PRIVATE LIMITED INDIA.
SALES ASSISTANT (INDOOR SALES)

06/22 - 01/24

Sales of Home appliances and gaming consoles

- Improved Customer Service by addressing queries and resolving issues to ensure satisfaction.
- Boosted sales by promoting products, offering discounts, and surpassing targets.
- Effectively demonstrated product features and benefits.
- Collaborated with team to achieve sales goals, share product knowledge, and provide support.
- Managed Customer Contact Collection by gathering information for follow-up and loyalty programs, and offering personalized recommendations.
- Participated in in-store events, promotions, and trade shows.
- Established and monitored sales targets.

NS ENTERPRISES LTD. (Hyderabad india)
SALES ASSISTANT(INDOOR SALES)

09/19 - 02/20

Electronics and appliances.

- Provided exceptional customer service by assisting customers with product selection, inquiries, and purchases while maintaining accurate customer records.
- Identified and reported potential security issues to management for resolution.
- Supported inventory management through receiving and stocking tasks, contributing to efficient store operations.

DENALI FOODS PVT LTD. INDIA.
SALES AND MARKETING EXECUTIVE (INDOOR AND OUTDOOR SALES)

04/18 - 07/19

Supplies of FMCG Products for bakery with a Proven Track Record

- Engage customers to understand their needs and preferences.
- Cultivate relationships with retailers and wholesalers.
- Analyze market trends and consumer behavior.
- Develop sales plans aligned with business objectives.
- Maintain in-depth product knowledge.
- Negotiate pricing and terms with partners.
- Establish and monitor sales targets.

Education

NAVA CHAITANYA JUNIOR COLLEGE
Commerce steam

- intermediate level

Key Skills

- Target-driven collaborator
- Product evaluation expert
- Strong communicator
- Exceptional customer service
- Punctual
- Team player

VISA STATUS

- OWN VISA

Interests

- Active listening
- Travelling
- Music
- badminton
- Languages