

### **ANANTHU PRAKASAM**

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FATHER'S NAME : PRAKASAM
SEX : MALE
NATIONALITY : INDIAN

DATE OFBIRTH : 10 MAY 1994

AGE : 30 MARITAL STATUS : Married

LANGUAGES KNOWN: ENGLISH, HINDI,MALAYALAM,TAMIL

### **PASSPORT DETAILS**

PASSPORTNO: C0675103
DATEOFISSUE: 13-09-2024
DATE OF EXPIERY:12-09-2034

# **CURRICULUM VITAE**

# **Objective**

sales person

Highly-organized and well-informed LOGISTICS with strong attention to detail targeted at handling pre and post supply chain processes related activities. Strong **customer service** skills with a keen ability to work towards total customer satisfaction. An active learner who has a verifiable track record of practicing good judgment.

# **Professional Experience**

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☐ <b>SEABOY FISHERIES. PVT . LTD</b> : working as LOGISTICS COORDINATOR AND STORE MANAGER Trivandrum, KERALA , INDIA
MANICKAL PAPER BAGS: Working as Logistics coordinator and Documentation Thiruvananthapuram, Kilimanoor head office , KERALA, India
☐ RAMCO CEMENTS: Worked as Warehouse Executive Thiruvananthapuram, Kerala, India.
□ AIWA SHIPPING: Documentation, operation, and sales at W-Island Office, Cochin, Kerala, India.  Responsibilities
Responsisments
$\square$ Deal directly with customers by telephone,
electronically or face to face
☐ Coordinating the sales and with sales manager
production , logistics and accounts team
and maintaining smooth work flow $\Box$ Act as a link between customers and the
organization; ensuring customers are satisfied
with the product and service
$\ \square$ Drafting quote for the customer in behalf the

☐ Dealing with the customer until delivery and

payment if quote is approved

### **PERSONAL SKILLS**

- A high level of workmanship with an eye fordetail.
- Ability to learn new technologiesquickly.
- Analytical andcreative.
- Excellent working knowledge of all Microsoft Officepackages.
- Ability to produce consistently accurate work even whilst underpressure.
- Ability to multi task and manage conflicting demands.
- Ability tomaintain confidentiality.
- Pleasantpersonality.
- Ability to work efficiently andeffectively.
- Good telephone manner and ability tocommunicate well at alllevels.
- Highly energetic with strong drive to succeed and target driven.
- Ability to adapt changes effectively.
- Eager to take up challenging opportunitiesin life.
- Ability to communicate professionally and effectively.

#### **REFERENCES**

Available uponrequest

- ➤ Handle complaints, provide appropriate solutions and alternatives within the time limits; follow up to ensure resolution
- Build sustainable relationships of trust through open and interactive communications
- Follow communication guidelines and policies.
- Provide excellent customer service to all of the dealership's-customers.
- Greet customers immediately, in a courteous and friendly manner.
- Ability to work with several customers at one time while maintaining individual customer satisfaction.
- Handle telephone transactions quickly, and courteously.
- Point out any sales, specials, new merchandise and offer additional product that may compliment the customer purchase.
- Assist customers with determination of Parts and Accessories requirements and research merchandise in catalogues.
- Accept cash & credit card payments for merchandise purchases.
- Keep cash register accurate. Handle customer complaints reasonably, showing empathy and a positive attitude, and demonstrate commitment to excellent customer service.
- Dealing with relevant departments related to clearance of consignments.
- Dealing with Shipping Companies for bulk, LCL & FCL cargoes. Dealing with clearing agents.

<u>' '</u>	forwarders via telephone and email while maintaining high confidentiality of the details involved.
	Handling of documentation during freight processes.
	Organize shipment with branch offices, suppliers and customers.
	Effectively communicate with supplier, customs agents and transportation companies to ensure the shipments arrive in a timely manner and in good condition.  Coordination with Supplier about Shipment &Payments.
	coordination with Supplier about Simplificite of dynicitis.

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### **Academic Details**

- LOGISTICS MANAGEMENT COURSE from CONFEDERATION OF INDIAN INDUSTRIES (CII) – (Transportation, Warehousing and Supply chain Management) from SCM Hub, Kakkanad, Kerala, India
- > **GRADUATED** From University of Kerala (BA English)
- ➤ HIGH SECONDARY from Education Department of Kerala 2012 with mathematics, physics and chemistry.

## **Declaration**

I hereby declare that above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

**ANANTHU PRAKASAM**