



ZAIN MOHAMED

Sales and Customer service

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📅 07/01/1997 🇸🇾 Syria

👤 PROFILE

Results-driven sales and marketing manager with extensive experience in the healthcare industry. Proven track record of developing and implementing successful sales and marketing strategies to drive revenue growth and increase market share. Skilled in building and managing high-performing teams, fostering client relationships, and delivering innovative solutions to meet customer needs.

📁 PROFESSIONAL EXPERIENCE

2020 – 2022
Aleppo, Syria

Syriatel

Customer service

Responded to customer inquiries via phone, email, and in-person interactions, resolving issues and providing assistance.

Processed orders, returns, and exchanges efficiently and accurately.

- Handled customer complaints and escalated complex issues to management when necessary.

2018 – 2019
Aleppo, Syria

Magela fashion

Sales assistant

Greeted and assisted customers in a friendly and professional manner, providing product information and recommendations.

- Achieved and exceeded sales targets through proactive selling techniques and upselling strategies.

2019_2020
Lattakia, Syria

Mapco technology

sales representative

Identified client pain points and recommended appropriate technology solutions to improve efficiency and productivity.

- Negotiated contracts, pricing, and terms to close deals and secure long-term partnerships.

2022 – 2024
Damascus_Syria

Alfa medical care combany

Sales and marketing manager

Developed and executed sales and marketing strategies to promote healthcare products and services, resulting in a 30% increase in sales revenue within the first year.

- Managed a team of sales representatives, providing leadership, guidance, and training to achieve sales targets and objectives.

🎓 EDUCATION

2015 – 2021

Bachelor's at medicine

Aleppo, Syria

Aleppo university

I graduated with a good degree, I didn't practice, but I worked in health care and sales.

SKILLS

- Sales management
- Client relationship management
- Negotiation
- Marketing strategy
- Market research and analysis
- Communication
- Team leadership
- Product development
- Project management

LANGUAGES

Arabic



English

