

SHREE PRASAD GURUNG

Team leader

📞 9779808255275

🌐 LinkedIn/Portfolio

@gurungjames048@gmail.com

📍 Butwal Nepal



SUMMARY

I am an experienced as a team leader with a track record of success in managing and motivating team to achieve exceptional performance. I have over 10 years of experience in retail industry, and have been promoted as a team leader role in my past organization. I have extensive knowledge of sales techniques, customers service and CRM systems. My biggest achievement increasing the sales performance by 20% in the month of holy Ramadan in past 4 years, introducing several innovative sales strategies which results in increase customers conversion and being able to manage a large team across the country. My best qualities are my leadership skills, strategic thinking and problem solving abilities.

EDUCATION

1996 - 2006

- School
Galaxy English boarding high school

06/2006 - 06/2008

- Business management (commerce)
Glorious college

EXPERIENCE

02/2011 - 04/2022

Riyadh Saudi Arabia

- Operations Team Leader
MAF Carrefour hyper market

As a team leader at MAF Carrefour hyper market in Saudi Arabia, I have consistently demonstrated by ability to lead and motivate a team to achieve sales targets. With over 11 years of experience in this role, I have developed a strong communication and problem-solving skills, as well as deep understanding of the retail industry.

- Recognized for achieving the higher sales in the store in the month of holy Ramadan.
- Developed effective sales strategies
- Managed and trained a team of sales associate
- Monitor and analysis sales data
- Maintained positive relationships with customers and suppliers
- Conducted performance evaluation for team members
- Organized promotional events and campaigns
- Implemented customer service for staff

SKILLS

Leadership

Sales strategies

Motivation

Team building

Time management

Communication

Negotiation

Organizations skills

Decision making

Customer service

LANGUAGES

Nepali
Native



Hindi
Proficient



Arabic
Intermediate



English
Proficient



TRAINING / COURSES

Customer service

Hygiene

Security

Sales