

VIMAL WILSON

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OBJECTIVE

To become a part of the organization where I can apply my knowledge enhance my skill and be able to contribute growth and success of the organization. A dynamic professional with almost 4 years of experience as inventory operations/ logistics in Retail. Now looking for a suitable position with a company which offers genuine room for progression.

EDUCATION

S.D.P.Y High Secondary School Kochi
HIGHER SECONDARY

SKILLS

- Proven experience as receiving clerk.
- Maintain FIFO/FEFO
- Inbound and outbound documentation.
- Team work
- Excellent customer communication
- Excellent MS Excel, MS PowerPoint and MS Word skills, MS outlook with particular focus on the advanced features of spreadsheet including pilots.
- Excellent in customer care and effective follow-up skills with customers and partners.
- Excellent organizational skills.

EXPERIENCE

REGENCY GROUP OF COMPANY (Grand Hypermarket)

Shelf Stacker (Merchandising)

Nov 2021-present

- Product Placement
- Stock Management
- Sales Analysis
- Planogram Execution
- Customer Interaction
- Promotions and Campaigns
- Collaboration with Sales Teams
- Compliance and Reporting
- Preparing GRV, STN, WRITE OFF and ODD.
- G.O.L.D SOFTWARE.

APIS HONEY INDIA PVT LTD**Area sales executive****Feb-2021/Nov 2021**

- Keeping in contact with existing customers
In person and by phone.
- Making appointments with and meeting new customers.
- Agreeing sales, prices, contracts and payments.
- Meeting sales targets.
- Promoting new products and special deals.
- Advising customers about delivery schedules and after-sales service.
- Recording orders and sending details to the sales office.
- Giving feedback on sales trends.

IMPLEMENTERS RETAIL INDIA PVT. (Britannia industries)**Merchandiser.****Jan/2019-Feb/2021**

- Kept track of display inventory, replenished it, and re organized it based on available stock.
- Promoted seasonal products and trends to ensure efficient stock movement.
- Was in charge of creating aesthetically pleasing displays to highlight company. products and boost sales.
- Restricted the companies merchandising standards to increase customer traffic and product exposure.
- Coordinating with designers and other members of the design team to create displays which attract customers' attention to specific products or promotions.

GENIUS CONSULTANTS LTD.**In Kerala (BEIERSDORF NIVEA)****Dec/2017-Dec/2018****FIELD MERCHENDISER**

- Create category groups in story layout about shelving and clustering of products by type and relevance
- Coordinate labeling efforts ensuring pricing and signage may be quickly pinpointed by customers
- Review the code dates of all products and remove the expired stock
- Put up promotional material such as signs, balloons, and banners in the correct
- Place for maximum visibility.
- Track inventory and movement of stock daily
- Create and implement innovative product displays to establish a distinctive visual theme in line with the store's branding, logo, and color schemes
- Manage markdowns and daily specials with adequate spacing and display methods

PERSONAL INFORMATION

- Date of birth: 28/11/1998
Passport No: U 2764621
Nationality: Indian
Languages Known: English, Hindi, Malayalam and Arabic.

DECLARATION

- Here by affirm that all the details given below are true to the best of my knowledge.

VIMAL WILSON