



# MOHAMMED AJMAL

SALES AND MARKETING EXECUTIVE

## SUMMARY

To work in an environment which encourages me to succeed and grow professionally where I can utilise my skill and knowledge and Hardwork.

## PROFILE

**Address**  
AL-Qusais, DUBAI 500001

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ajmal1818.info@gmail.com

**Phone**  
+971565637839

## SKILLS

### TIME MANAGEMENT



### COMMUNICATION



### PROBLEM SOLVING



### DESIGNING



### TEAM WORK



## LANGUAGES

ENGLISH Fluent  
MALAYALAM Intermediate  
TAMIL Fluent



## EDUCATION



June, 2018 - June, 2021

### BACHELOR OF BUSINESS ADMINISTRATION

BHARATHIAR UNIVERSITY

COURSE COMPLETED



March, 2015 - June, 2016

### HIGHER SECONDARY LEVEL

ISLAMIYA MATRICULATION HIGHER SECONDARY SCHOOL  
-68%



March, 2013 - June, 2014

### SECONDARY SCHOOL LEVEL

HOLY FAMILY CONVENT MATRICULATION HIGHER  
SECONDARY SCHOOL -72%



## WORK EXPERIENCE



October, 2022 - September, 2023

### MEDICAL MARKETING EXECUTIVE

ESMATRIX LIFE SCIENCES PRIVATE LIMITED

- Analyse market to identify new opportunities and strengthen relationships with hospitals medical centres and primary provider physicians.
- Arrange appointment with doctors, Pharmacists and medical technicians to rise awareness of latest product.
- Promote product marketing materials such as case studies and product brochures to promote and educate buyers on product offerings.
- Collect sales information from the stockist and Prepare Weekly Sales Reports and monthly sales records to support operations enhancement.
- use software to maintain company database with essential account and sales.



November, 2021 - August, 2022

### ADMINISTRATIVE CASHIER

PERFECT ENGINEERING COMPANY

- Operated cash register to record transactions accurately and efficiently
- Worked closely with the Operations Team and managers to meet wide range of customers need.
- Encourage customers to make additional purchases by highlighting current deals and keeping lane well stocked.
- performed cash card and check transactions.



## TRAINING & CERTIFICATIONS



### FOOD SAFETY SUPERVISOR

FOOD SAFETY STANDARDS AUTHORITY OF INDIA - 2022



### CERTIFIED ELEMENTARY FIRE FIGHTING TRAINING

TAMILNADU FIRE AND RESCUE SERVICE - 2017