



RAJWINDER SINGH

RETAIL STORE INCHARGE

Highly skilled and results-driven Store Incharge & Store Supervisor with over five years of experience overseeing the day-to-day operations of retail stores. Proven record of developing and implementing strategies to drive sales and improve customer satisfaction. Certified Management Professional with strong budgeting, scheduling and inventory management skills.

Contact

Phone

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Email

srajwinder450@gmail.com

Address

Al Khalidiya, Abu Dhabi, UAE

Education

2016

Senior Secondary Education Board
Malwa Khalsa Senior Secondary School

2014

Central Board of Secondary Education
Senior National High School

Skills

- Effective and Impactful Communication
- Inventory Management
- Decision making
- Interpersonal skills
- Business Strategy and Planning
- Multitasking

Language

English

Hindi

Punjabi

Experience

Feb 2024 - Present

Geant Express | Pixel Tower, Abu Dhabi

Store Incharge

- Developing store strategies to raise customers' pool, expand store traffic and optimize profitability.
- Meeting sales goals by training, motivating, mentoring and providing feedback to store staff.
- Complete store administration and ensure compliance with policies and procedures
- Maintain outstanding store condition and visual merchandising standards.
- Helping with inventory management, stock control, customer assistance, cleaning and maintenance.

March 2019 - Sept 2021

Geant Hypermarket | Dubai Hills, Mudon & Emmar South

Store Supervisor / FMCG Supervisor

- Overseeing salespeople, cashiers, shelf stockers, and other employees.
- Monitoring employee activity, coordinating the shipping.
- Receiving of merchandise, solving problems at a day-to-day level and assisting customers.
- Overseeing pricing and stock control, maximizing profitability.
- Setting/meeting sales targets, including motivating staff.
- Preparing promotional materials and display, liaising with head office.

2018 - Jan 2019

Urban Foods | Mudon, UAE

Sales Associate

- Creating an inspiring team environment with an open communication culture.
- Implementing strategies that team members use to achieve a goal.
- Delegating tasks based on each member's strengths and skills.
- Offering the training necessary to complete certain tasks.
- Restock and organize merchandise on the sales floor.
- Resolve customer complaints and issues in a timely and professional manner.

Reference

Nizamudeen Muhammed Iqbal

Store Manager, GMG , Emaar South

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