



SAJI SANKAR AS

S/O SASI DHARAN
THEKKEVILA PUTHEN
VEEDU

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Career Objective

Seeking a high position in a reputable organization.

Work Experiences

1, CIPLA HEALTH LTD (10MARCH 2020 TO 28 JANUARY 2023)

A) TERRITORY SALES INCAHRGE (TSI)

Responsibilities

- Team management and motivation.
- Handling distributions, ISR, retailers and market
- Give full information about new products into the retailers and distributors and make sales.

Awards and Recognition

- Best TSI in April 2020- March 2021
- Best TSI in NICOTEX brand growth April 2021 to March 2022

2, VODAFONE IDEA LTD (1 MARCH 2018 TO 5 MARCH 2020)

A) TERRITORY SALES MANAGER (TSM)

Responsibilities

- Team management and motivation.
- Handling distributions, DSR, retailers and market.
- Give full information about new products to retailer and make sales.

3)RELIANCE COMMUNICATION (FEB 2017 TO 31 Feb 2018) TERRITORY SALES MANAGER(TSM)

Responsibilities

- Team management and motivation.
- Handling distributions, DSR, retailers and market.
- Educate products to retailers and make sales

4) VODAFONE CELLULAR LTD.

Channel Manager (TSO)

October 2014 TO JANUARY 2017

Responsibilities

- Team management and motivation.
- Handling distributions, DSE, retailers and market.
- Give full information about new products to retailer and make sales.

Awards and Recognition

- Won the BEST TSO (data gems) competition conducted by Kerala Circle in the month of JAN, FEB, MARCH 2016.
- Won the UJWALA PRATHIFA award (MAY – JUNE 2016)

5) Distribution SALES EXECUTIVE

NOV 2014 To SEPT 2015

Responsibilities

- Handling retailers.
- Handling complaint and query calls.
- Give full information about product to customer and make sales.
- Give full information about product to customer.

Awards and Recognition

- Increased the new customer addition 20% from the first month of joining.
- 100% achievement of all parameters and won the Super Star program of Trivandrum Zone in the month of March.

6) CUSTOMER RELATION OFFICER / SALES EXECUTIVE

AMBADY CHIT AND FINANCE PVT LTD

MAR 2013 To OCT 2014

Responsibilities

- Give full information about chit/gold loan/personal loan to customer and make sales
- Handling Complaint and query calls/adding new customer for chit/personal loan.
- Attending to customer's cash related issues

7) CUSTOMER RELATION OFFICER. (AIRTEL)

FEB 2012 TO FEB 2013

Responsibilities

- Give full information about product to customer
- Handling Complaint and query calls
- Attending to customer's cash deducted issues and finding effective resolutions

Qualification

EDUCATIONAL QUALIFICATION

- BA COMMUNICATIVE ENGLISH
CV RAMAN UNIVERSITY – 2013-2016
- PLUS TWO HUMANITIES
Govt HSS KADAKKAL – 2006-2008

COMPUTER KNOWLEDGE

M S OFFICE, INTERNET, BASIC OPERATIONS

Professional Skills

- Time management
- Coordination skill.
- Familiar with Computer and have experience in using MS Office...
- Attention to details
- Excellent team player

Hobbies & Interests

- Badminton
- Cricket
- Browsing internets and social networks

Personal Profile

DOB : 06-05-1991
Blood Group : A+ve
Languages known : English, Malayalam
Passport Number : R 7265361
Driving License Number : 25/5070/2009

DECLARATION

I hereby declare that the above details are true to the best of my Knowledge and belief.

PLACE :

DATE :

Signature