

ATHUL PM

CASHIER

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Skilled customer service and Cashier professional with successful client services, management, and leadership experience. Dedicated to bettering the customer experience with reliable product education, timely assistance, helpful feedback, and respectful conflict management response. Enthusiastic and personable individual who enjoys working with people and building long-lasting relationships and product loyalty. Passionate about creating organizational success and bettering brand reputation through serving customers in a truly memorable way.

Skills

- Good communication skills
- Customer Handling
- Team work
- Data Entry and Technical Support
- Document Controlling
- Managing operations and Good Telephone Etiquette
- Microsoft Office
- CRM

Work History

❖ DIGITAL PERSONAL LOAN SALES AND CASHIER

MANAPPURAM Finance Limited W - 4/ 638 A MANAPPURAM House, Kerala, India

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling, networking and social media.
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports with sales and financial data
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results
- Gather feedback from customers or prospects and share with internal teams

❖ ASSISTANT BRANCH HEAD AND CASHIER

MANAPPURAM Finance Limited (1st Block Rajajinagara, Bangalore, Karnataka, India)

- Coordinated annual professional development courses for branch personnel.
- Managed branch cash position with optimal limits on cash drawers and vault.
- Approved security documentation and reported results to senior branch management.
- Managed day-to-day operations of branch.
- Maintained friendly and professional customer interactions.
- Enhanced branch production rates by handling staff conflicts, evaluations, hiring, and termination processes and coaching employees on company protocol and payroll operations.
- Met deadlines by proactively managing individuals and team tasks and streamlining processes.

Education

- **B-TECH : Electronics And Communication Engineering**
IES COLLEGE OF ENGINEERING - Thrissur District, Chitilappilly, Kerala, India 680551
- **Higher Secondary : Computer Science**
VPM SNDP HSS - Kazhimbram, Kerala, India 680568
- **Matriculation**
CSM CENTRAL SCHOOL (CBSE) - P.O Edassery, Thalikulam, Thrissur, Kerala 680569

Personal Details

- Date of birth : 12/04/1997
- Passport No. : V9994764
- Visa Type : Visit Visa (2 Months)
- Total experience : 2y & 8m

2022-06 - 2023-10

2021-02 - 2022-06

2016-06 - 2020-09

2014-06 - 2016-04

2006-06 - 2014-03