

# MOHAMED ABDUL RAHMAN J

## Sales supervisor

E 971 521719646 | mohamed1abdulrahman321Gmail.com  
e Zumurud mall of Emirates al barsha Dubai



### SUMMARY

- Self disciplined, self confident & hard working
- A friendly character to everyone which will help them to tell everything of a work problem
- Invoicing documentary is part of my work
- Skilled in managing and developing advance strategies, writing digital copy and executing paid and organic digital campaigns. Experience working in collaborative environments

### EXPERIENCE

#### SALES REPRESENTATIVE / CASHIER

##### EXPERIENCE IN KORUUM TECHNOLOGY IN DUBAI

06/2023 12/2023 | Al barsha

- I was best in my team and fully cleared my target by this i have revenue the company profit to 10 % extra
- Well talkative person in my company well easily communication person in my team
- Customer relationship management and good attention to the clients
- Cultivated long-term relationships with clients to accurately quote prices and terms, achieving customer objectives
- Generated sales by prospecting leads, cold calling and closing deals
- Addressed customer questions, problems and complaints in person and via phone to maintain positive relationships and support smooth communications
- Maintained productive relationships with existing customers through exceptional follow-up after sales

#### SALES CUM SALES SUPERVISOR

##### ONE YEAR EXPERIENCE IN ABVR MOTORS PRVT LMT

01/2021 01/2022 | Tamil nadu chidambaram

- Organized and coordinated sales team schedules, helping staff
- Rate fixing and planning to schedule the day and week and month
- Analyzed sales data to define weekly quotas for multiple departments, assessing potential areas of growth
- Coached team members to reach and exceed weekly and monthly sales goals
- Finishing target is my first privation
- Supported sales team by monitoring daily operations and providing information and procedural guidance to staff
- Checked for quality assurance by monitoring team calls
- Drove sales team's ability to meet obligations to both clients and company by organizing and coordinating schedules
- Identified key areas within shop where merchandise displays needed to be fixed and items required restocking
- Completed performance reviews and assisted team in improving performance
- Increased the company profit to 20 %
- In a one month 100 vehicles has been done by me and given best worker award

### DECLARATION

hereby declare that all the information contained in this resume is in accordance with facts or truths to my knowledge. I take full responsibility for the correctness of the said information

MOHAMED ABDUL RAHMAN

### LANGUAGES

Tamil	Native	●●●●●
English	Proficient	●●●●●
Malayalam	Intermediate	●●●●●
Hindi	Advanced	●●●●●

### SKILLS

cold calling

Customer Relationship Management

ms office | Quality Assurance

Basic computer knowledge

Data analysis | Marketing familiarity

MS office | Basic software knowledge

Promotional planning

Communication skills

### EDUCATION

Diploma in automobile engineering

Kamarajar polytechnic college

03/2019 04/2022

### PERSONAL DETAILS

Father Name - Jahir Hussain

Mother Name - Fathi Munisha Begam

Date Of Birth - 15.06.2001

Sex - MALE

Marital Status - Single

Nationality - Indian

Passport No - U43 58683

