BISHAL SHRESTHA

📍 AL KHAKIDIA, AL NASR STREET, ABU DHABI

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PROFESSIONAL SUMMARY

Result-driven and consistent sales executive with exceptional analytical and forecasting abilities and commitment to teamwork. Dedicates time to helping and communicating with customers to build trust and develop long term working relation. Listen and attends to feedback from both customers and supervisor.

CORE QUALIFICATIONS

- Customer service: Strong interpersonal and communication skills to effectively assist and engage with customers.
- Product knowledge: In depth understanding of the supermarket`s products to provide accurate information and recommendation.
- Sales techniques: Proven ability to employ various sales strategies to maximize sales and up-sale products.

- Communication Skills: Strong verbal communication and interpersonal skills to build rapport with diverse customers.
- Time management: strong organizational skills to prioritize tasks and manage time effectively in a fast paced retail setting.
- Team work: ability to work effectively with colleagues to maintain a positive and co-operative working environment.

EDUCATION

- DIPLOMA IN BUSINESS STUDIES AND MANAGEMENT (ORCHIED PUBLIC COLLEGE) – KATHMANDU, NEPAL
- INTERMIDIATE EXAMINATION –(ST XEVIER INTERNATIONAL SCHOOL)- KATHMANDU,NEPAL

WORKING EXPERIENCE

03/2019-10/2023

SALES EXECUTIVE
BHAAT BHATENI SUPERMARKET-(KATHMANDU, NEPAL)
- Contributes to team effort by accomplishing related results as needed.
- Builds business by identifying sales prospects; maintaining relationship with clients.
- Sales products by establishing contact and developing relationships with prospect; recommending solutions.
- Identifies product improvements or new products by remaining current on industries trends, market activities and competitors

PROFESSIONAL RELEVANT SKILLS

- Merchandising
- Clint relationship.
- Adaptability.
- Motivation to sales.
- Egerness to learn.
- Team Collaboration .

LANGUAGES KNOWN

NEPALI (NATIVE)   HINDI (PROFESSIONAL)   ENGLISH (PROFESSIONAL)