Mariam Medhat

MEDICAL SALES REPRESENTATIVE

Medical Sales Representative with Almost 2 years of experience Dedicated and highly motivated and skilled in problem solving and reach customer Satisfaction and Working effectively in a team with good communication skills , committed to Increase productivity, generating more revenue

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Medical sales Representative at Utopia Pharmaceutical (Jan 2024 - Present)
o   Presenting company products to potential and existing Customers and persuading them to purchase
o   Organizing appointments and meetings with Pharmacy And hospital-based healthcare staff
o   increase product awareness, answer queries, provide Advice and introduce new products
o   Identify and establishing new business
o   Meeting both the business and scientific needs of Healthcare professionals

Medical Sales Representative at Melano Pharma (Aug 2022 – Dec 2023)
o   Present product information and deliver product samples
o   Communicate with and persuade targeted doctors to prescribe our products utilizing effective selling skills and performing cost-benefit analysis
o   Attend sales meetings, conference calls, training sessions and symposium circuits
o   Work with sales team to develop strategies and implement brand strategies to ensure a consistent marketing message

Pharmacist Assistant at amr elsaid pharmacy (Jun 2021 - Aug 2022)
o   Determining customer requirements and advising customers on the selection, price and usage of non-prescription medicines
o   Selling goods such as non-prescription drugs, first aid supplies, toiletries and cosmetics

EDUCATION

Mansoura University , Egypt
Bachelor of science biochemistry (Aug 2021)

SKILLS

Strong Communication Skil	Active Worker and Listener	Fast Learner
Highly Passionate and motivated	Negotiation Skills	Marketing and Sales Skills
Problem handling and Solving	Pre sales support and consulting	Strategic thinking and plane