

MOHAMED SAMEEM.A

Sales Merchandiser



Contact Details

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 0971 54 237 4734

 Dubai,

Education

- Diploma. Electrical and Electronics Engineering

Skills

Sales Strategies - Expert

Merchandising Knowledge -Expert

Communication Skills - Expert

Negotiation Skills - Expert

Customer Service - Expert

Product Knowledge - Expert

Expire checking - Expert

Quality checking - Expert

Quantity checking - Expert

Summary

Experienced Sales Merchandiser with over 6 years of experience in managing sales, developing product strategies and providing customer service. Skilled in analyzing customer trends and developing strategies to increase sales.

Work Experience

Waiter in Al tayer group at Dubai Al Tayer insignia, jan 2022-june 2024

- Negotiated contracts and agreements with vendors for product availability and pricing.
- Created and maintained product displays, signage and promotions to attract customers.
- Developed and implemented effective sales strategies to maximize profits and increase customer satisfaction.

Sales Merchandiser, supermarket in India March 2016-june 2021

- Monitoring sales and identifying any losses or stock wastage
- Working with suppliers and distributors to negotiate prices and order large volumes
- Collaborate with executives, marketers and salespeople to set prices that are good for the market and profit
- Getting to know the customer base and understanding their motivation and sales drivers

Personal Information

Date of Birth : 23/12/1997
Language : English, Hindi & Tamil
Nationality : Indian
Passport No : R6280653
Passport Issue : 20/11/2017
Passport Expire : 19/11/2027
Visa Status : Visit Visa