

Ahmed Ayman

CONTACT

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Summary

Sales professional with over four years of experience in retail, banking, and service industries across the UAE and Egypt. Proven track record in meeting sales targets, delivering excellent customer service, and building strong client relationships. Experienced in working in fast-paced environments such as hypermarkets, driving centers, and clothing retail. Skilled in communication, negotiation, and problem-solving, with a strong ability to work under pressure and as part of a team.

WORK EXPERIENCE

- Sales man , Lulu Hyper, UAE , 2023–Now .
- Sales Executive , Al.Ahly Driving Centre, UAE , 2022–2023.
- Sales agent , International Bank for Trading & Finance, Egypt, 2021–2022.
- Sales Representative , Al.Taki for Clothing Company, Egypt, 2020–2021

JOB DUTIES

- Assisted customers in selecting products and provided detailed information on features and benefits.
- Ensured attractive product displays and stock availability on shelves.
- Achieved monthly sales targets consistently.
- Handled customer inquiries and resolved complaints professionally.
- Maintained cleanliness and organization of the sales floor.
- Promoted driving packages and enrolled new customers.
- Conducted follow-ups with leads and converted inquiries into sales.
- Collaborated with the marketing team for promotions and client outreach.
- Processed applications and maintained accurate client records.
- Provided excellent customer support throughout the registration process.
- Sold banking products such as loans, credit cards, and savings accounts.
- Identified customer needs and provided tailored financial solutions.
- Built strong relationships with clients and followed up regularly.
- Met and exceeded sales quotas within a competitive environment.
- Prepared and submitted daily and weekly sales reports.
- Assisted walk-in customers with product selection and fitting.
- Managed inventory and ensured timely restocking of merchandise.
- Maintained visual merchandising standards in the showroom.
- Processed sales transactions and handled returns or exchanges.
- Collected customer feedback to improve service and products.

Skills

- Sales & Customer Service
- Product Promotion & Upselling
- Communication & Negotiation
- CRM & Lead Management
- Problem Solving & Conflict Resolution
- Target Achievement & Performance Tracking
- Cash Handling & POS Operations
- Teamwork & Collaboration
- Time Management & Multitasking
- Retail Display & Merchandising
- Fluency in Arabic and English
- MS Office (Word, Excel, Outlook)

Education**Al.Mounfia University , 2020 .**

Bachelor's Degree in Accounting with Equivalency.

Al.Mounfia University , 2022 .

Diploma in Education : Teaching , Commercial Subjects with Equivalency

Language

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- Arabic.
 - English.

**Personal
Data**

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- Valid Residence.
 - Valid Driving UAE Licence.
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