



DAVID. D

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OBJECTIVE

To obtain a challenging position in a reputed organization and **best utilize my knowledge, skills and enthusiasm to serve the organization** with true dedication by valuing professional ethics.

LOGISTICS COORDINATOR

As a Logistics Coordinator I've to be an effective communicator possessing excellent presentation & soft skills with honed marketing management. I'm responsible for planning, implementing and controlling the supply of goods and services from the place of origin to place of consumption in a desired manner with company KPI in order to meet the customer satisfaction. My logical and problem-solving abilities is an ad-on advantage. I've been recognized for successfully meeting targets, proficiently formulating and implementing budgets, building high-performing teams and nurturing fruitful relationships with customers.

I'm skilled in achieving stretch targets and manage complex/difficult situation with planning and prioritizing work. Able to pre-empt and proactively catch defects, compliance issues and potential client escalations and devise strategy to minimize such instances.

AREAS OF EXPERTISE

- Have strong communication, presentation, organization and time management skills
- Have strong analytical and problem-solving skills with a high attention to detail
- Have effective conflict management skills and can deliver appropriate recommendations and drive improvement
- Have strong relationship and partnering skills while leveraging resources appropriately
- I'm detail and goal oriented, have passion for learning
- Expertise in MS – Word, MS - Excel & PowerPoint, DTP experience in Coral Draw and Adobe Photoshop

PROFESSIONAL EXPERIENCE

1. Life Pharmacy (February 2018 to till date)

Job Title: Logistics Coordinator

- Responsible for the supply of goods and services to various emirates
- Responsible for managing a medium size team of logistics staff (KPI management, workforce management etc.)
- Responsible for assigned sales targets (monthly, quarterly and annually).
- Goals set for center month on month, maintaining relationship with target customers, customer service, ensuring high rate of return on investment, sales support and sales.
- Maintaining AD stock as per norms, Document collection, provide daily updated data to AD., Promoting the Brands & Encouraging the Sales through various Promotional Activities (CBYs, Van Activity etc.), establishing a healthy relationship with retailers, effectively handled the Retailers Claim Settlement, Promoting Sales through Visibility in my area.
- Operating Internet, updating all records and documents (Hard copy as well as soft copy), Maintain good relation with client.

2. PepsiCo (December 14, 2014 to October 21,2016)

Job Title: Interim Sales Representative

- was responsible in sales of PepsiCo products

3. PepsiCo Pvt. Ltd (February 14, 2014 to November 21, 2014)

Job Title: Sales Associate

- was responsible in sales of PepsiCo products

ACADEMICS

Qualification	Year	Specialization	Result
MBA (Logistics and Supply Chain Management)	2018	Master's in Business Administration	Cleared
BBA	2013	Business Administration	Cleared
Higher Secondary	2010	Commerce	Cleared
Senior Secondary	2008	General	Cleared

PERSONAL DETAILS

D.O.B	September 19, 1992
Nationality	Indian
Marital Status	Married
Gender	Male
Language Known	English, Hindi, Tamil and Malayalam
Religion	Christian
Passport	N3974285

I hereby declare that all the details furnished above are true to the best of my knowledge and belief.

DAVID. D