

# RESUME

**DEEPAK CHAUDHARY**

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**Dubai, UAE**

## **Objective**

To obtain a challenging and rewarding sales position in an organization where I can utilize my knowledge, skills, and experience to exceed sales targets and convert prospective clients into repeat customers and contribute to the success of the company.

## **Work Experience**

- **Worked as Travel Sales Consultant in Mowasalat, Qatar from September 2022 to March 2024**

### **Responsibilities -**

- Selling tour packages of Doha to tourists and convincing them for city tours.
- Travel within sales territory to meet prospects and customers.
- Answer questions regarding local landmarks, restaurants and tourist attractions.
- Sell the company's services to customers within your given territory.
- Networking with representatives of hotel chains to generate business.
- Planning travel schedule, familiarizing guests with the locality.

- **Worked as an Insurance Sales Advisor, Probus Insurance Broker, from Jan 2018 to May 2022**

### **Responsibilities -**

- Call and follow-up and set up a meeting.
- Generating Leads through calling and references.
- Educate customers on how products or services can benefit them financially.
- Advice clients on the insurance policies that best suit their needs.
- Selling Health and Motor Insurance to prospects and existing customers.
- Reminding customers to renew policy before it expires.

- **Worked as Retail Sales Executive, Cars24, India from March 2017 to Jan 2018**

### **Responsibilities –**

- Assisting customers with purchase decisions

Identifying customer requirements  
Cultivating successful relationships with retail customers  
Completing each transaction in a quick and efficient manner  
Making sure that customers paper work is completed efficiently

### **Skills**

Good Communication Skills  
Client first approach  
Networking  
After sales relationship  
Self-starter and willing to work independently  
Focus on Product Knowledge (willing to learn new about new products)

### **Interest**

Learning German  
Travelling  
Volunteering for various social events

### **Personal Data**

<b>Date of Birth</b>	<b>:</b>	<b>12 Sep 1985</b>
<b>Nationality</b>	<b>:</b>	<b>Indian</b>
<b>Marital Status</b>	<b>:</b>	<b>Married</b>
<b>Languages Known</b>	<b>:</b>	<b>English &amp; Hindi</b>

### **Educational Qualification**

**Bachelor of Commerce from Chaudhary Charan Singh University, Meerut**

I hereby declare that all information provided above is correct to the best of my knowledge and belief.

Deepak Chaudhary

