

Deepali Bumbak

Tecom, Dubai, UAE

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Objective

Motivated and customer-focused professional seeking a position as a Team Member in retail stores. Offering strong experience in customer service, sales, and teamwork, with a proactive attitude and commitment to maintaining a clean, organized, and welcoming store environment.

Professional Experience

- **Activation Officer**

Reliance Jio Infocom, India

Dec 2023 – June 2024

- Processed new activation documents for prepaid and postpaid services.
- Ensured compliance with documentation standards and prevented fraud.
- Delivered excellent customer service by addressing inquiries and resolving issues.
- Maintained a courteous and professional communication approach with customers.

- **B2B Telesales Executive**

Airtel, India

Aug 2021 – Nov 2023

- Acquired new business accounts and promoted voice/data services.
- Cross-sold various telecom products to existing clients.
- Built and managed a healthy sales pipeline.
- Monitored competitor offerings to plan effective sales strategies.

- **Tele Sales Executive**

Hi Tech Aircon, India

July 2018 – June 2021

- Conducted outbound calls to generate leads and close sales.
- Delivered detailed product knowledge and resolved customer queries.
- Consistently met or exceeded monthly sales targets.
- Fostered strong customer relationships through effective support.

Education

Higher Secondary Certificate (H.S.C.)

Maharashtra State Board

Skills

- Customer Service & Communication
- Team Collaboration
- Problem Solving
- Sales & Product Promotion
- Basic Computer Skills
- Time Management & Multi-tasking

Languages

- English
- Hindi
- Marathi

Personal Details

- Nationality- Indian
- Passport no- Y7488753
- Visa Status- Cancelled Visa valid for 30 Days