# SOOMRO, GHAZANFAR ALI

DEBT COLLECTION & RECOVERY | VERIFICATION | CREDIT RISK

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Cash Collection
 Recovery Audit
 Digital Cash Collection/ Payment

## **Experience**

Finja Lending Services Ltd- Pakistan | Debt Collection & Recovery Officer
 Escort Investment Bank - Pakistan | Credit Verification Officer
 Telenor Microfinance Bank - Pakistan | Credit Verification Officer
 Summer Internship - Pakistan | Pakistan International Airline
 (April 2021 to August2023)
 (Jan 2020 to Sept 2020)
 (Feb 2018 to Jan 2020)
 (June 2012 to July 2012)

#### **Academic Credentials**

- Master International Trade China | Southeast University 东南大学. (80%) (Sept 2014 to July 2016) Thesis: Impact of foreign direct investment evidence from Pakistan.
- Master Public Administration Pakistan | University of Sindh (3.4/4.00 CGPA) (Jan 2011 to Dec 2012)

  Thesis: Role of hotel industry management in Pakistan.
- Bachelor of Commerce Pakistan | Shah Abdul Latif University (1st Class) (Jan 2008 to Dec 2009)

#### **Certifications**

- Credit Risk Management: Frameworks and Strategies | New York Institute of Finance.
- FinTech: Foundations, Payments, and Regulations | The Wharton School.
- One Year Diploma in Credit & Debt Recovery | Pakistan Institute of Modern Studies (PIMS).
- FinTech Risk Management | The Hong Kong University of Science and Technology.
- National Financial Literacy Program for youth | (NIBAF)-Pakistan.
- Forensic Accounting and fraud examination | West Virginia University.
- **Portfolio and Risk Management** | University of Geneva.
- TIME AND STRESS MANAGEMENT | Pakistan Institute of Management (PIM).



### Finja Lending Service- Karachi | Debt Collection & Recovery Officer

Current Responsibilities

(April 2021 till Present)

- Setting payment collection goals and targets for the department.
- Creating and implementing a strategy to improve the collection of outstanding credit.
- Implementing collection policies and procedures to avoid excessive outstanding credit.
- Ensuring that the company policy on recoveries is followed and that it is in line with state and federal regulations.
- Implementing deadlines for invoicing and payment collection.
- Negotiating with customers in cases when non-payment occurs.
- Preparing monthly feedback reports on payment collections.
- Remaining informed of any legislative procedural training regarding debt collection.
- Training and mentoring of staff members in the collections department.
- As per MIS handover the cases to coordinator.
- Maintain and Control the TAT for all physical verification.
- Prepare the investigation reports and writes the details of status.
- Prepare the MIS reports and update the data in computer.
- Suggestion to immediate Regional Manager for continuous process improvement based on changing market trend, customer & ROs feed back & industry standard.

## Escort Investment Bank -karachi | Verification Officer

Key Responsibilities

(Jan, 2020 till Sept., 2020)

Responsible to ensure completeness of loan documents and assessing that each loan application is in compliance with Credit Policy & Procedures and other guidelines circulated from time to time, To investigate and report any fraudulent activities at branch and operations level.

- To investigate and report recovery issues & highlight financial embezzlement, Compliance of Credit Procedures, Includes Proper assessment of credit requests, detailing appropriateness of loan size, purpose and tenor.
- Responsible to physically verify all file of specific amount according to the instruction of policy, have to get a close eye on the role of activists in his areas. Continuous reporting regarding activists will be done.

- Check Forged documents i.e. fake salary slip, tenancy agreement, and residence/ business/ workplace information investigate and report any fraudulent activities.
- To find any evidence that customer has been dictated by Bank Officer to state facts wrongly.
- Conduct 100% physical verification of cases as per policy instructions, Maintain 3 working days turnaround time TAT for Pre Review.
- Ensuring existence of borrower and guarantor & their businesses (economic activity) through verification of home & business addresses etc.
- Continuous reporting regarding activists will be done. As a risk officer will not recommend any file formed with or through activist.

## **Telenor Microfinance Bank - Karachi** | Verification Officer

Key Responsibilities

- To investigate and report any fraudulent activities at branch and operations level.
- To investigate and report recovery issues & highlight financial embezzlement.
- Responsible to physically verify all file of specific amount according to the instruction of policy, have to get a close eye on the role of activists in his areas continuous reporting regarding activists will be done.
- To find any evidence that customer has been dictated by Bank Officer to state facts wrongly.
- Conduct 100% physical verification of cases as per policy instructions, Maintain 3 working days turnaround time turnaround time for Pre Review.
- As a Risk officer, one of the core responsibilities is to liable for healthy and quality Portfolio, have to get a close eye on the role of activists in his areas.
- Continuous reporting regarding activists will be done. As a risk officer will not recommend any file formed with or through activist.
- Check Forged documents i.e. fake salary slip, tenancy agreement, and residence/business/workplace information investigate and report any fraudulent activities.

(Feb 2018 till Jan 2020)