

DILIP RIMAL

Sales

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Kathmandu Nepal

EXPERIENCE

Stall &market sales person 06/2021 - 10/2023
AI khyat investment LLC United Arab Emirates

- Stock checking and follow up to the company
- Planning and developing merchandising strategies
- Analyzing sales figures, market trends and customer behavior to determine product needs
- Stocking sales floor shelves and creating attractive product displays
- Determining the need for and implementing product promotions, price changes, mark downs, clear outs, etc
- Ensuring retail staff are well informed on product details and promotions
- Maintaining and tracking inventory
- Liaising between customer and company
- Forecasting sales and profits

Store Keeper 04/2020 - 05/2021
Carrefour UAE United Arab Emirates

- Keeping a record of sales and restocking the store accordingly.
- Managing and training store staff.
- Planning promotional campaigns for new products or specials.
- Ensuring that the store is kept clean and organized.
- Mediating any confrontations between staff and clients, and de-escalating the situation

Retail Supervisor 02/2024 - 01/2025
Miniso Nepal Kathmandu ,Nepal

- Supervise and co-ordinate sales staff and cashiers
- Assign sales workers to duties and prepare work schedules
- Authorize payments by cheque and the return of merchandise
- Sell merchandise to customers
- Resolve problems that arise, such as customer complaints and supply shortages
- Maintain specified inventory and order merchandise
- Prepare reports regarding sales volumes, merchandising and personnel matters
- Hire and train or arrange for the training of new sales staff.

Retail Store supervisor 02/2024 - Present
Missio Nepal Kathmandu civil mall , Nepal

- 1. Supervise and co-ordinate sales staff and cashiers
 2. Assign sales workers to duties and prepare work schedules
 3. Authorize payments by cheque and the return of merchandise
 4. Sell merchandise to customers
 5. Resolve problems that arise, such as customer complaints and supply shortages
 6. Maintain specified inventory and order merchandise
 6. Prepare reports regarding sales volumes, merchandising and personnel matters
 7. Hire and train or arrange for the training of new sales staff.



SUMMARY

To work with professional and reputed organization ensuring success, both for the organization and myself by attaining set target, mutually agrees upon, in a good working environment to best of my capabilities thus moving ahead successfully in this challenging and ambitions society.

LANGUAGES

Nepali	Native	●●●●●
English	Advanced	●●●●●
Hindi	Proficient	●●●●●

SKILLS

Excel · Microsoft Office ·
Microsoft Word · Sales ·
Communication and customer service skill ·
Goal oriented · Problem solving ·
Good customers service ·
Team management

EDUCATION

Slc (school level certificate) 01/2013 - 01/2014

[Janapath Secondary School](#) Kathmandu, Nepal

- SLC (SCHOOL LEVEL CERTIFICATE) Janapath Secondary School

High school deploma 06/2014 - 07/2016

[ED-mark Acedemy](#) Kathmandu, Nepal

- Note key learnings, experience and skills gained relevant to the job.