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Dubai United Arab Emirates

EDUCATION

SSLC

B.V.M Higher Secondary School, Kalparamba
March 2010

Higher Secondary

B.V.M Higher Secondary School, Kalparamba
March 2012

MASTER DIPLOMA IN
ANIMATION FILM MAKING
**RAYS AND HUES ANIMATIONS
AND FILM ACADEMY**, Thrissur,
India
August 2013

LANGUAGES

English

Hindi

Malayalam

Tamil

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Sales Manager

PROFESSIONAL SUMMARY

Hardworking and driven sales management professional equipped to revitalize sales operations and align procedures to maximize profits and client acquisition. Successful at improving sales procedures to streamline and strengthen processes. Multifaceted leader with analytical and diligent approach to building and leading strong teams.

SKILLS

Relationship Building

Staff Management

Motivational Skills

Sales Presentations

Sales strategy development

Sales team training

Goals and performance

Product Knowledge

Client Relationship Management

Verbal and written communication

WORK HISTORY

June 2014 - December 2015

SRILAKSHMI PRODUCTS - Sales Manager's Assistant, Mathilakam

January 2016 - March 2024

SRILAKSHMI PRODUCTS - Sales Manager, Mathilakam

- Handled customer relations issues, enabling quick resolution, and client satisfaction.
- Resolved customer issues quickly to close deals and boost client satisfaction.
- Coached and counseled sales personnel, assisting with individual selling efforts and helping sales representatives reach targets.
- Attended industry shows, conventions, and other meetings with primary mission of expanding market opportunities.
- Provided ongoing training and mentorship for junior sales staff, fostering professional development and career growth.
- Assisted in recruiting top talent for the sales team, contributing to a high-performing work environment.
- Increased sales revenue by developing and implementing effective sales strategies.
- Organized regular sales meetings to review progress, share best practices, and set achievable targets for continued success.