



ABIN THOMAS

MY CONTACT

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 Dubai, UAE

 <https://www.linkedin.com/in/connectwith-abinthomas>

LANGUAGE

English : Advanced

Malayalam : Advanced

Hindi : Intermediate

SKILLS

- Networking
- Client relationship management
- Team leadership
- Negotiation and closing
- Market analysis
- People management
- Risk management
- Microsoft office package: MS Word, MS PowerPoint

EDUCATION

MBA

LEAD COLLEGE OF MANAGEMENT
PALAKKAD (2021 -2023)
PERCENTAGE 66 %

BACHELORS OF COMMERCE

Devamata arts and science college Paisakari
(2018 – 2021) percentage 77 %

Higher secondary education

St Thomas hss kiliyanthara (2016- 2018)
percentage 83 %

SSLC

St Thomas hss manikkadavu (2016) percentage
72%

Personal details

Birthday : August. 30.2000

Gender : Male

Marital status : single

Nationality : Indian

passport status : visiting visa

CAREER OBJECTIVE

Post graduated in MBA with expertise in marketing and finance, I am eager to secure a dynamic role where I can leverage my strategic insights acquired through academic training and hands-on experience in marketing and sales.

I am an energetic and results-driven marketing professional seeking a compelling position in the Gulf market. My goal is to creatively blend traditional and digital strategies to enhance brand visibility, drive impactful campaigns, and contribute to the company's market leadership.

WORK EXPERIENCE / INTERSHIP

Dalmia cement Bharath limited

Sales executive trainee 2023-(August to November)

Responsibilities handled

- Supported in generating leads and maintaining customer databases.
- Assisted in creating sales reports and presentations.
- Helped in resolving customer inquiries and issues.
- Contributed to achieving sales targets and goals.
- Assisted the sales team in market research and data analysis
- Counter visitation and maintaining relationship
- Support to conduct influencers and contractors meeting

MAX FASHION (Land Mark Group)

Management Trainee 2022(June to July)

Responsibilities handled

- Assisted in inventory management and stock control.
- Participated in visual merchandising and store layout activities.
- Supported in staff scheduling and workforce management.
- Helped in analysing sales data and customer feedback.
- Contributed to the execution of promotional events and campaigns.
- Gained insights into store performance and business operations.
- Collaborated with different departments for process improvement.

ACHIEVEMENTS

- Best performer in Lead football League (LFL) 2022-2023 season.
- Program Director of 'Helmet Awareness Campaign' organized by JCI LEAD.
- Program coordinator in LEAD College Event Management Club.
- Event coordinator of I-LEAD (One of the best management fests in south India) management fest.
- Secured proficiency award for B.COM CA Degree during the period of 2018-2021.

CERTIFICATION

- Certified in MS Excel, 2019
- Certified in NISM 12th Series (Securities Market Foundation
- Certification of completion of logistics and supply chain management from Great Learning
- Customer Relationship Management from HP Life.