**Email:** m\_ibrahim1976@yahoo.com

**LinkedIn**: linkedin.com /in /mohamed-ibrahim-mohamed-43224046

**Phone**: +971-525527475

**Date of birth**: 29/6/1976

**Nationality**: Egyptian

**Location**: Dubai, UAE

 **Mohamed Ibrahim Mohamed**

 **Area Sales Manager**

**Overview**:

Experienced Area Sales Manager with a demonstrated history of working in the pharmaceuticals industry. Skilled in Market Access, Pharmaceutics, Sales, Pharmaceutical Sales and Product Launch. Strong sales professional with a bachelor degree focused in Veterinary Medicine from Cairo University.

 **Experience:**

**From February 2023 till August 2024**

 (Heliopolis Pharma) Egypt

 **Area Sales Manager**

 Responsible for Great Cairo team coaching and sales performance.

**From November 2021 till December 2022**

 (Egycan Pharma Group) Egypt

 **Area Sales Manager:** Responsible for Great Cairo team coaching and sales performance.

**From June 2019 till November 2021**

 (Biomed for pharmaceutical industries) Egypt

**Area Sales Manager:** Responsible for Giza team coaching and sales performance.

**From June 2018 till June 2019**

 (Tag Pharma) Egypt

 **Giza District Sales Manager:** Responsible for Giza team coaching and sales performance.

**From June 2017 till June 2018**

 (Paxal Pharma) Egypt

 **Cairo District Sales Manager:** Responsible for Cairo team coaching and sales performance.

**From February 2006 to May 2017**

 (Allergan Scientific Office) Egypt

 **Senior Territory Manager:** Responsible for Great Cairo sales performance and medical promotion for company products portfolio.

 Act as Field Trainer for new product specialists.

 Responsible for indoor & outdoor training for new product specialists.

**From July 2000 till February 2006**

 (Amoun Pharmaceuticals Company) Egypt

 **Senior Medical Representative:** Responsible for sales performance and medical promotion for company products in assigned territories.

**Education:**

Diploma Degree of Microbiology. Veterinary Medicine Faculty. Cairo University 2006

Bachelor Degree of Veterinary Medicine Faculty. Cairo University 1999

 **Skills:**

Microsoft Office

Professional Selling Skills

Time Management Skills

Problem Solving Skills

Key Account Management Skills

Leadership Skills

Communication Skills

Negotiation Skills

 **Languages:**

Arabic (Native)

English (Advanced Level)

 **References:**

Furnished upon request.