**Email:** m\_ibrahim1976@yahoo.com

**LinkedIn**: linkedin.com /in /mohamed-ibrahim-mohamed-43224046

**Phone**: +971-525527475

**Date of birth**: 29/6/1976

**Nationality**: Egyptian

**Location**: Dubai, UAE

**Mohamed Ibrahim Mohamed**

**Area Sales Manager**

**Overview**:

Experienced Area Sales Manager with a demonstrated history of working in the pharmaceuticals industry. Skilled in Market Access, Pharmaceutics, Sales, Pharmaceutical Sales and Product Launch. Strong sales professional with a bachelor degree focused in Veterinary Medicine from Cairo University.

**Experience:**

**From February 2023 till August 2024**

(Heliopolis Pharma) Egypt

**Area Sales Manager**

Responsible for Great Cairo team coaching and sales performance.

**From November 2021 till December 2022**

(Egycan Pharma Group) Egypt

**Area Sales Manager:** Responsible for Great Cairo team coaching and sales performance.

**From June 2019 till November 2021**

(Biomed for pharmaceutical industries) Egypt

**Area Sales Manager:** Responsible for Giza team coaching and sales performance.

**From June 2018 till June 2019**

(Tag Pharma) Egypt

**Giza District Sales Manager:** Responsible for Giza team coaching and sales performance.

**From June 2017 till June 2018**

(Paxal Pharma) Egypt

**Cairo District Sales Manager:** Responsible for Cairo team coaching and sales performance.

**From February 2006 to May 2017**

(Allergan Scientific Office) Egypt

**Senior Territory Manager:** Responsible for Great Cairo sales performance and medical promotion for company products portfolio.

Act as Field Trainer for new product specialists.

Responsible for indoor & outdoor training for new product specialists.

**From July 2000 till February 2006**

(Amoun Pharmaceuticals Company) Egypt

**Senior Medical Representative:** Responsible for sales performance and medical promotion for company products in assigned territories.

**Education:**

Diploma Degree of Microbiology. Veterinary Medicine Faculty. Cairo University 2006

Bachelor Degree of Veterinary Medicine Faculty. Cairo University 1999

**Skills:**

Microsoft Office

Professional Selling Skills

Time Management Skills

Problem Solving Skills

Key Account Management Skills

Leadership Skills

Communication Skills

Negotiation Skills

**Languages:**

Arabic (Native)

English (Advanced Level)

**References:**

Furnished upon request.