



# MUHAMMED EMIN ULGEN

## SALES AND EXPORT MANAGER

### COMMUNICATION

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+90 505 085 0198  
meulgen98@gmail.com

### EDUCATION

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**NECMETTIN ERBAKAN UNIVERSITY**  
**2018-2023**  
**UNDERGRADUATE DEGREE IN**  
**INTERNATIONAL RELATIONS AND**  
**POLITICAL SCIENCE**

THESIS: "DYNAMICS OF  
INTERNATIONAL TRADE: ANALYSIS OF  
GLOBAL ECONOMIC TRENDS"

### DILLER

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- ENGLISH / B2
- TURKISH / NATIVE TONGUE

### SKILLS

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- Quick Adaptation and Learning Ability
- Customer relations management
- Product Marketing and Strategies
- Strong analytical and problem-solving abilities.
- Customer-oriented and result-oriented working style.
- Ability to work in teams and leadership skills.
- Strong Business Management Abilities
- Strategic Product Promotion and Marketing Skills

### PERSONAL INFORMATION

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I am a professional specializing in customer satisfaction and international communication. With my 4 years of export office experience, I have extensive experience in establishing strong communication with customers and ensuring their satisfaction.

My world view, developed from the perspective of international relations, enables me to communicate effectively with customers from different cultures and geographies. I respect the needs and expectations of each customer and strive to meet them in the best possible way.

### WORK EXPERIENCE

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2021-2023 **BONEX AGRICULTURE**  
EXPORT AND SALES MANAGER

2022-2023 **BONEX ARMS**  
EXPORT AND SALES MANAGER

2023-2024 **ERVA-PACK**  
EXPORT AND SALES MANAGER

- ESTABLISHING EFFECTIVE COMMUNICATION AND DEVELOPING STRATEGIC RELATIONSHIPS WITH CUSTOMERS ABROAD.
- DETERMINING AND IMPLEMENTING PRODUCT MARKETING STRATEGIES.
- MANAGING EXPORT OPERATIONS OF PRODUCTS IN DIFFERENT SECTORS: FRESH FRUITS AND VEGETABLES, OLIVE OIL, SPORTING HUNTING RIFLES, AIR RIFLES, PAPER PACKAGING.
- SPECIALIZATION IN FOREIGN TRADE DEPARTMENT, LOGISTICS AND CUSTOMS OPERATIONS.

#### Computer skills:

- Microsoft Office Programs (Excel, Word, PowerPoint)
- Adobe Creative Suite (Photoshop, Illustrator)