



MUHAMMED EMIN ULGEN

SALES AND EXPORT MANAGER

COMMUNICATION

+90 505 085 0198
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EDUCATION

NECMETTIN ERBAKAN UNIVERSITY
2018-2023
UNDERGRADUATE DEGREE IN
INTERNATIONAL RELATIONS AND
POLITICAL SCIENCE

THESIS: "DYNAMICS OF
INTERNATIONAL TRADE: ANALYSIS OF
GLOBAL ECONOMIC TRENDS"

DILLER

- ENGLISH / B2
- TURKISH / NATIVE TONGUE

SKILLS

- Quick Adaptation and Learning Ability
- Customer relations management
- Product Marketing and Strategies
- Strong analytical and problem-solving abilities.
- Customer-oriented and result-oriented working style.
- Ability to work in teams and leadership skills.
- Strong Business Management Abilities
- Strategic Product Promotion and Marketing Skills

PERSONAL INFORMATION

I am a professional specializing in customer satisfaction and international communication. With my 4 years of export office experience, I have extensive experience in establishing strong communication with customers and ensuring their satisfaction.

My world view, developed from the perspective of international relations, enables me to communicate effectively with customers from different cultures and geographies. I respect the needs and expectations of each customer and strive to meet them in the best possible way.

WORK EXPERIENCE

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| 2021-2023 | BONEX AGRICULTURE EXPORT AND SALES MANAGER |
| 2022-2023 | BONEX ARMS EXPORT AND SALES MANAGER |
| 2023-2024 | ERVA-PACK EXPORT AND SALES MANAGER |

- ESTABLISHING EFFECTIVE COMMUNICATION AND DEVELOPING STRATEGIC RELATIONSHIPS WITH CUSTOMERS ABROAD.
- DETERMINING AND IMPLEMENTING PRODUCT MARKETING STRATEGIES.
- MANAGING EXPORT OPERATIONS OF PRODUCTS IN DIFFERENT SECTORS: FRESH FRUITS AND VEGETABLES, OLIVE OIL, SPORTING HUNTING RIFLES, AIR RIFLES, PAPER PACKAGING.
- SPECIALIZATION IN FOREIGN TRADE DEPARTMENT, LOGISTICS AND CUSTOMS OPERATIONS.

Computer skills:

- Microsoft Office Programs (Excel, Word, PowerPoint)
- Adobe Creative Suite (Photoshop, Illustrator)