



# ATHUL.P.B

## EXCECUTIVE-SALES/MARKETING

To work and grow in a professional organization that offers a challenging and responsible work atmosphere. To use my acquired knowledge and experience to accomplish individual goals while realizing organizational goal

### Contact

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AL NAHDA ,SHARJAH,UAE

VISA STATUS-VISIT VISA

### Education

DIPLOMA IN INFORMATION  
TECHNOLOGY-HARDWARE &  
SOFTWARE(JAWA)-2012

HYPERTECH INSTITUTE,INDIA,KERALA

PRE DEGREE-COMMERCE-2020

MERCY COLLEGE,INDIA

### Expertise

- JAVA
- MICROSOFT(EXCEL,OFFICE)
- ORACLE(BILLING SOFTWARE)

### Language

English,Hindi,Malayalam,Tamil,  
Telungu

### Driving License

Automatic Gear Light Vehicle-  
UAE License No-254858

### Experience

- 2021 August-2023 March  
Abudhabi Maritime & Merchantile Intl(ADMMI) | Abudhabi,UAE  
Sales Excecutive/Merchandiser
  - Inspect the stock suppliers along with managing the distribution of product stocks
  - Proactively engage with customers and resolve and queries
  - Work on two key metrics increase sales and customer Satisfactions
  - Conduct relevant market research and analyze competitor's product, content, and prices
- 2023 APRIL  
RED LANCE ASHLYN | Thrisur,Kerala,India  
Marketing Excecutive
  - Arrange and conduct business meetings with prospective clients
  - Proactively engage with customers and resolve and queries
  - Work on two key metrics increase sales and customer Satisfactions
- 2016 April-2020 February  
Joy Alukkas | Andra Pradesh,India  
Sales Excecutive
  - Work on two key metrics increase sales and customer Satisfactions
  - Conduct meetings with prospective clients and advise them to buy the perfect products & Close the sales
  - Proactively engage with customers and resolve and queries

### Reference

**Deepu Raphel**

Business Manager,White Worth Advisors

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**Bachu Pareed**

Marketing Manager,ADMMI

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