

Eijazuddin Qazi

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SUMMARY

A highly experienced store manager with 8 years of experience overseeing various aspects of retail operations. Demonstrated strong leadership skills, the ability to drive sales and optimize business performance. Recently transitioned to a role as an accountant in the UAE, where I have gained valuable experience in financial management and reporting. I am now looking to leverage my diverse skill set and knowledge in both retail and accounting to pursue new opportunities in the field.

KEY COMPETENCIES

Financial Accounting
Analytical Skills
Attention to Detail

Computer Skills
Time Management
Communication skills

Inventory management skills
Team-building skills
Leadership skills

PROFESSIONAL EXPERIENCE

Manto Bride LLC - UAE

May 2024 - Present

Assistant Store Manager

- Manage product displays and organization for optimal sales performance.
- Control expenses and reduce operational costs where possible.
- Develop and implement sales strategies to achieve store goals.
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Inlove Readymade Garments LLC - UAE

May 2023 - May 2024

Store Manager

- Define, execute and monitor the store action plan to achieve sales targets and KPIs.
- Supervise the Opening process of the shop in order to ensure that all set procedures regarding petty cash, reporting, systems, etc.
- Greet customers and ensure that they are served by shop staff in a timely manner and in compliance with quality and customer service standards.
- Planning and executing promotional events, sales, and marketing campaigns to drive traffic and increase sales.

Mothercare / Addidas - Mumbai India

Jan 2022 - Dec 2023

Store Manager

- Identify cost-saving opportunities and implement strategies to improve profitability while maintaining quality and service standards.
- Fix Targets and Achieve weekly/ monthly sales and make promotional.
- The security and safety of the stores responsibilities.
- Monitor closely on expiry products and good displays.
- Create a positive work environment based on trust, respect and fairness and be the voice of the employees when needed by sharing any of their feedback, challenges and concerns with the leadership and HR teams.

Redtag Twenty4 BMA Group - Saudi Arabia

Sept 2018 - Aug 2021

Store Manager

- Update daily sales figure report excel to the management and plan action plan as per daily sales for future sales improvements.
- Plan for weekly/ daily flyers Promotions/offers with printing team and flyer's distributions team and active on shop social media

Redtag Twenty4 BMA Group - Saudi Arabia

Sept 2017 - Aug 2018

Assistant Manager

Redtag Twenty4 BMA Group - Saudi Arabia

June 2015 - Aug 2017

Floor Supervisor

A-One Distributor - Zambia Africa

Jan 2012 - May 2014

Supply Chain Supervisor

- Developed strategies for cost reduction and improved efficiency in supply chain process.
- Implement systems for tracking orders, inventory levels and supplier performance metrics.
- Maintained up to date records of all transaction within the supply chain process.

Evershine Nursing Home - Mumbai India

Aug 2010 - Dec 2011

Receptionist

- Excellent verbal and written communication skills are essential for interacting with patients and staff.
- A strong focus on providing excellent service and support to patients.
- Keeping the front desk and waiting area organized and tidy for a welcoming environment.
- Ensuring patient charts are complete and prepared in advance for medical appointments.
- Processing insurance claims, collecting co-pays, and managing billing inquiries.

EDUCATION & CERTIFICATIONS

Master Of Bachelor Administration - Supply Chain

Mumbai University - India

LANGUAGE

English

Arabic

Hindi

Urdu