

ELSAYED MOHAMED ELDASHASH

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Objective

Sales professional with 9+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

Experience

2017 - Present

Spinneys, DUBAI

Supervisor Grocery

Roles and Responsibilities :-

Maintain Teamwork. Organizing the schedule for my team. Ensure that items display and arrange in attractive way. Ensure that our Display maintains FEFO and FIFO. Ensure Skyline, Blocking and Layout. Follow up and check expiry sheets for my team sections. Knowledge about newly arrived products. Awareness of customers about new offers. I know how to treat with high class customers with good respective attitude and excellent relationship and supporting to them 5 star hospitality.

2015 - 2017

Midas For Luxury Furniture, SAUDI ARABIA

Showroom Sales Manager

Roles and Responsibilities :-

Greeting my customers and handling their requirements and calls, Explain to them our luxury furniture and accessories, Handling customer's payment and emails, POS system, Bringing new customers to my company by following good relationship with old customers, Increasing sales to achieving company targets.

2013 - 2015

Massimo Dutti, EGYPT

Sales Merchandiser

Roles and Responsibilities :-

Sales and display new stock and facing the items, Handling customer's requirements and issues, Selling to them more than their requirements to achieve my target With good explanations.

2011 - 2013

Abdulsamad Al Qurashi, Egypt

Sales Executive

Roles and Responsibilities :-

Sales and distribution our perfumes and new launch items, I'm the one who handling more than ushers, I'm following my sequence route every day with customers to achieve company targets.

2009 - 2011

TEZ Tour Egypt Tourism company, Egypt

Receptionist and Customer Service

Roles and Responsibilities :-

Handling of customer's requirements and issues and support them with prices and information about our Programmers and promotions, Handling of meeting and attendance to the guests, Handling of calls and face to face requirements, Helping sales team to achieve their target.

Education

May 2009

Qillin Secondary School, Egypt

Secondary Education

Grade: A

May 2013

Kafr El.Sheikh University, Egypt

Bachelor of Commerce

Grade: A

Skills

SAP (Beginner).

Team Building (Expert).

Problem Solving (Expert).

Decision Making (Expert).

Sales Techniques (Expert).

Point of Sale (POS) System (Expert).

Email Management and Sending (Expert).

Interactive Customer Service Techniques (Expert).

Achievements & Awards

Promoted Company and Increased Sales.

Course in Microsoft Accounting 2007.

Course in El-Shaffy Accounting Program.

Course in El-Ameen Accounting Program.

Course in the Peach-Tree Accounting Program.

Course in Human Development Supported by the Ministry of State.

Languages

Arabic.

English.