

# Emre Torun



## ABOUT ME

### LANGUAGES

ENGLISH

TURKISH

RUSSIAN

### PERSONALITY

LEADERSHIP

RESILIENT

COMMUNICATION SKILLS

SELF-SUFFICIENT



## PERSONAL INFORMATION

**Martial Status**

**Single**

**Date of Birth**

**16th November 1995**

**Nationality**

**Turkish**



## OBJECTIVE

Dedicated and results-driven professional with a proven track record in leadership and business development. As an adept General Manager and seasoned Business Development Manager, I thrive on leading cross-functional teams to achieve operational excellence while driving strategic growth initiatives.

**Strategic Leadership:** Known for steering organizations toward success by implementing robust business strategies and operational frameworks.

**Business Development Expertise:** Adept in identifying new business opportunities, establishing lucrative partnerships, and cultivating long-term relationships with key stakeholders.

**Operational Excellence:** Demonstrated proficiency in optimizing operational efficiency, streamlining processes, and enhancing overall organizational performance.

**Team Empowerment:** A collaborative leader with a passion for developing high-performing teams through mentorship, training, and a commitment to fostering a positive work culture.

**Industry Experience:**

Over the course of my career, I have successfully navigated diverse industries, including [F&B, Fitness Center, Healthy Foods and alternative foods for Fitness Industry, hospitality Healthcare, Accountant, Oversea Logistics&import and export operations

Facility Manager Restaurant&Bar manager etc], gaining insights that allow me to adapt quickly to changing business landscapes.

Led a team that achieved a increase in annual revenue through strategic business development initiatives.

Implemented operational enhancements resulting in a reduction in costs.

Spearheaded the successful launch of Alpha Group Companies and grew to 5 Different Countries in 6 years

**What I Seek:**

I am actively seeking opportunities to leverage my skills in a dynamic environment where I can drive business growth, optimize operations, and contribute to the overall success of the organization.

Let's connect and explore how my expertise can bring value to your team!



2010 – 2012

### **Subconstructor in construction company**

- Worker, few different cities in Turkey
- Aluminium doors, windows, coating systems for exterior masonry.

2013 – 2015

### **Ali Kaykun certified Public Accountant Office Accountant, Istanbul**

- Working in official accountant office/ deals with tax offices and all government departments connected jobs
- Invoice and bill registrations
- Informing tax offices about customers monthly and yearly taxes
- Tracking client official economic actions

2015 – 2016

### **Yasin Plastic recycling Head Accountant, Istanbul** Making payment plans and records of each financial move, tracking financial updates on banks and government for use advantage of company/programming and supervising, managing and controlling other accountants job.

2016 – 2017

### **Fitness Manager – Elysium Hotel Manager, Istanbul**

- Arranging the working hours of the trainers and the gym.
- Organizing, implementing and selling personal lessons
- Take care of hospitality of clients
- Providing job interview

2017 – 2023

### **Alpha Food and Chemicals GM, Istanbul/Moscow/Cyprus/Budapest**

- Owner and founder of the company.
- Producing one and only micronized rice in the world.
- Producing instant and alternative food products for fitness industry (oats, rice, peanut butter, sauces protein pudding-icecream protein cookies protein bars etc)
- Managing all steps from produce to sales wholesale buys and sells to other countries also.
- Accountant jobs + all documents and official jobs.
- International sales operations (RUS-CYP-HUN-UAE)
- Import / export and Inner logistic organization
- Brand management
- Social media Marketing
- Distribution management
- Warehouse set-up
- Daily operational tasks

2023 – 2024

### **Blue Together Fastfood&Bar General Manager Co-founder Budapest**

- Staff Management
- Operation management
- Inventory and stocks management
- Agreement with suppliers
- Financial management
- Customer service
- Menu development
- Administrative Tasks



## SPECIAL SKILLS

---

### Contact information

Al Barsha 1, Badri 2 Building

Dubai, UAE

Moscow, Russia

123592, Stroginsky boulevard  
26k1

+36 70 792 7097 (EU)

+7 985 516 10 84 (Rus)

+905528894636 (Turk)  
(botim WhatsApp telegram)

[instagram.com/emretorunx](https://www.instagram.com/emretorunx)

### Language skills

Turkish – Native

English – Fluent C1

Russian – Basic Knowledge A2 (still having education on it, can understand %60 of conversations)

### Computer literacy

Microsoft Office, Outlook Express, SQL,

### Driving licence

Class A – Class B

Articulate, open minded, determined, reliable, initiative, stress resistant, good on manage and control crisis, enterprising, visionary.



## INTERESTS / HOBBIES

---

Mechanics, Foreign Languages, extreme sports (2x world champion at BB) \*For

more personel info please contact with me \*Picture is something old and im looking really better than this in the real