

CURRICULUM VITAE

FAHAD



Al Jafiliya, DUBAI



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Position applied:

SALES EXECUTIVE / VISUAL MERCHANDISER

DISPLAY MERCHANDISER

VALID MANUAL DRIVING LICENSE (UAE)

To be associated with a stable and progressive organization where I can apply and share my gained skills and experience, which will profit and benefit the company and as well recognize my potentials, abilities and provide opportunity for a career growth.

GENERAL INFORMATION

Full Name: Fahad
Gender: Male
Date Of Birth: 10 April 1994
Marital Status: Unmarried
Nationality: Indian
Language Known: English, Malayalam, Tamil, Hindi, Arabic
Permanent Address: Kannur, Kerala
Contact Number: +971 581 85 31 64
Email Id: fahadch1041994@gmail.com
Position Applied: SALES EXECUTIVE / VISUAL MERCHANDISER
DISPLAY MERCHANDISER
VALID MANUAL DRIVING LICENSE (UAE)



Passport Details

Passport Number: X9277202
Passport Expiry: May 2033
Place of Issue: Dubai, United Arab Emirates
Visa Status: Employment

WORK EXPERIENCE

Company	Position	Duration
Royal Ford / Del Casa Western International LLC.	Sale Merchandiser/ Promoter/ Visual Merchandiser	Currently Working
Azhr Al Madina Hyper Market, Dubai	SALESMAN	from Apr, 2019 – Sep, 2021
CH Shop, Kerala	SALESMAN	5 years

ACADEMIC CREDENTIALS

Level	BOARD/ PROGRAM
+2(Commerce & Management)	CBSC

SPECIAL TRAINING

Computer Courses (Basic)	Kerala Institute for Computers

SPECIALITIES EARNED DURING WORKING PERIOD

- ❖ *Selling: The fundamental duty of a salesman is selling. This duty includes meeting the prospects, presenting and demonstrating the products, inducing the prospects to buy, taking orders and effecting sales.*
- ❖ *Guiding the buyers,: A salesman should guide the buyers in buying the goods they want.*
- ❖ *Attending to complaints: A salesman should attend to the complaints of the customers immediately and try to settle their grievances quickly and sincerely.*
- ❖ *Reporting: A salesman, especially a travelling salesman, is required to send daily, weekly or monthly reports to his firm, providing information about the calls made, sales effected, services rendered, route schedule, expenses incurred, business conditions, competition, if any, etc.*
- ❖ *Attending sales meetings: A salesman is required to attend the sales meetings convened by his employer at periodical intervals to discuss the marketing problems, sales promotion activities, sales policies, etc.*
- ❖ *Arranging for packing and delivery: A salesman, i.e., a counter salesman, has to arrange for the packing of the goods sold and the delivery of the packages to the buyers.*
- ❖ *Window and counter displays: A salesman, i.e., an indoor or counter salesman, has to arrange for the window and counter displays of the products in an attractive manner so as to attract or induce the prospects to buy.*
- ❖ *Working with Middlemen: Salesmen establish direct relations with middlemen.*
- ❖ *Distributors, wholesalers, etc., and collect market information and pass it on to their firm.*
- ❖ *Good interpersonal and communication skills.*
- ❖ *Physical abilities good numeracy and literacy.*
- ❖ *High level of attention to detail.*
- ❖ *Good organizational abilities.*
- ❖ *Ability to work unsupervised and deliver quality work.*
- ❖ *Team player qualities.*

INTEREST & HOBBIES

- ❖ *Playing Indoor games like: chess and carom board.*
- ❖ *Playing Outdoor games like: cricket, basketball, table tennis and badminton.*

DECLARATION

I hereby declare that the above information are true to the best of my knowledge and belief, In case of any counterfeit found then I would be liable undergo any obligation as per company law.