

## CURRICULUM VITAE

# FAHAD



Al Jafiliya, DUBAI



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**Position applied:**

**SALES EXECUTIVE / VISUAL MERCHANDISER**

**DISPLAY MERCHANDISER**

VALID MANUAL DRIVING LICENSE (UAE)

To be associated with a stable and progressive organization where I can apply and share my gained skills and experience, which will profit and benefit the company and as well recognize my potentials, abilities and provide opportunity for a career growth.

### GENERAL INFORMATION

**Full Name:** Fahad  
**Gender:** Male  
**Date Of Birth:** 10 April 1994  
**Marital Status:** Unmarried  
**Nationality:** Indian  
**Language Known:** English, Malayalam, Tamil, Hindi,  
Arabic  
**Permanent Address:** Kannur, Kerala  
**Contact Number:** +971 581 85 31 64  
**Email Id:** fahadch1041994@gmail.com  
**Position Applied:** SALES EXECUTIVE / VISUAL MERCHANDISER  
DISPLAY MERCHANDISER  
VALID MANUAL DRIVING LICENSE (UAE)



### Passport Details

**Passport Number:** X9277202  
**Passport Expiry:** May 2033  
**Place of Issue:** Dubai, United Arab Emirates  
**Visa Status:** Employment

### WORK EXPERIENCE

Company	Position	Duration
Royal Ford / Del Casa Western International LLC.	Sale Merchandiser/ Promoter/ Visual Merchandiser	Currently Working
Azhr Al Madina Hyper Market, Dubai	SALESMAN	from Apr, 2019 – Sep, 2021
CH Shop, Kerala	SALESMAN	5 years

### ACADEMIC CREDENTIALS

Level	BOARD/ PROGRAM
+2(Commerce & Management)	CBSC

## SPECIAL TRAINING

Computer Courses ( Basic )	Kerala Institute for Computers

## SPECIALITIES EARNED DURING WORKING PERIOD

- ❖ ***Selling: The fundamental duty of a salesman is selling. This duty includes meeting the prospects, presenting and demonstrating the products, inducing the prospects to buy, taking orders and effecting sales.***
- ❖ ***Guiding the buyers, : A salesman should guide the buyers in buying the goods they want.***
- ❖ ***Attending to complaints: A salesman should attend to the complaints of the customers immediately and try to settle their grievances quickly and sincerely.***
- ❖ ***Reporting: A salesman, especially a travelling salesman, is required to send daily, weekly or monthly reports to his firm, providing information about the calls made, sales effected, services rendered, route schedule, expenses incurred, business conditions, competition, if any, etc.***
- ❖ ***Attending sales meetings: A salesman is required to attend the sales meetings convened by his employer at periodical intervals to discuss the marketing problems, sales promotion activities, sales policies, etc.***
- ❖ ***Arranging for packing and delivery: A salesman, i.e., a counter salesman, has to arrange for the packing of the goods sold and the delivery of the packages to the buyers.***
- ❖ ***Window and counter displays: A salesman, i.e., an indoor or counter salesman, has to arrange for the window and counter displays of the products in an attractive manner so as to attract or induce the prospects to buy.***
- ❖ ***Working with Middlemen: Salesmen establish direct relations with middlemen.***
- ❖ ***Distributors, wholesalers, etc., and collect market information and pass it on to their firm.***
- ❖ ***Good interpersonal and communication skills.***
- ❖ ***Physical abilities good numeracy and literacy.***
- ❖ ***High level of attention to detail.***
- ❖ ***Good organizational abilities.***
- ❖ ***Ability to work unsupervised and deliver quality work.***
- ❖ ***Team player qualities.***

## INTEREST & HOBBIES

- ❖ ***Playing Indoor games like: chess and carom board.***
- ❖ ***Playing Outdoor games like: cricket, basketball, table tennis and badminton.***

## DECLARATION

*I hereby declare that the above information are true to the best of my knowledge and belief, In case of any counterfeit found then I would be liable undergo any obligation as per company law.*