



# FAHAD NAVAS

VAN SALES REPRESENTATIVE

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## Education

Biology Science  
Kerala University

SSLC

Gvt. of Kerala

## Personal details

Nationality : Indian  
DOB : 02-09-1999  
Marital status : Single  
Sex : Male  
Driving license: UAE  
License no : 4031451  
Date of issue : 23-07-2020  
Date of expiry : 23-07-2026

## Objective

To be a successful professional in the service industry by maintaining high standards of performance through learning, hard work, sincerity and a consultative approach in providing excellent service to customers.

## Work experience

Company	: Excellent Oasis General Trading LLC	Jan- 2022 to till now
Position	: Van sales representative (DUBAI, UAE)	
Company	: Wahat Al Tawasol Business Service	2019 - 2021
Position	: Sales Representative (DUBAI, UAE)	

## Duties and responsibilities

- Plan and develop merchandising strategies that balance customers expectations and company's objectives.
- Build constructive customer relationship and team with channel partners to build pipeline and close deals.
- Target large scale SME/ retail sales unit. Record sales and order information and update the sales office regularly.
- Have complete product knowledge of line carried by each store.
- Handling customer complaints in line with company policy.
- Payment follow up, collections and deposits on daily basis.
- Follow up journey plan and maximum distribution.
- Forecast profit/sales and budget planning.
- Coordinate merchandise returns.