



FAISEL IBRAHIM

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PROFESSIONAL SUMMARY

Seasoned sales and marketing professional with 17 years of experience. Proven track record of exceeding targets, driving revenue growth, and implementing strategic marketing initiatives. A dynamic leader with a deep understanding of market dynamics. Committed to delivering results and contributing to the success of organizations in diverse industries.

CORE QUALIFICATIONS

- Communication
- Teamwork
- Creativity
- Visual merchandising
- MS Office
- Sales expertise
- Team player mentality
- Effective communication
- Cash handling accuracy

INTERESTS

Cricket, Football

LANGUAGES

- English
- Hindi
- Arabic
- Malayalam

EXPERIENCE

07/2005 - 12/2009

Experienced Store Keeper

Lulu Hypermarket | Muscat, Oman

- Experienced Store Keeper at Lulu Hypermarket for four years, overseeing efficient inventory management, order processing, and vendor coordination. Implemented streamlined stock organization, reducing discrepancies by 20%. Recognized for maintaining a well-organized store. Strong attention to detail, time management, and effective communication skills.

02/2010 - 03/2020

Sales Executive

Al Abaq Al Aseel LLC | Muscat, Oman, Oman

- With a decade in the health and beauty industry, I offer extensive expertise in sales, marketing, and client relations. Proven success in exceeding targets, adapting to industry trends, and fostering brand growth. A passionate professional committed to delivering exceptional results in the dynamic and evolving landscape of health and beauty.

05/2020 - 11/2023

Sales and Marketing Executive

Fine Field international L.L.C | Muscat, Oman

- During this period, I was responsible for: driving sales performance, managing customer relationships, maintaining inventory accuracy, achieving monthly sales targets, providing excellent customer service, managing a team of sales associates and providing product training

EDUCATION

2004

Luna Institute of Engineering Technology | Irinjalakuda, Thrissur, Kerala, India
Automobile Mechanical Engineering

2002

Board of Public Examination, Govt. of Kerala | Valapad, Kerala, India
Plus Two: Maya Arts and Sports Collage

2000

GVHSS | Valapad, Kerala, India
SSLC