



EDUCATION

HIGHER SECONDORY CERTIFICATE

ITI (WIREMAN) - NCVT

CONTACT

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PERSONAL DETAILS

- Date of Birth : 18-04-2003
- Sex : Male
- Nationality : Indian
- Marital Status : Single

LANGUAGES

- English
- HINDI / GUJRATI

SKILLS

- Developed store policies and procedures to improve customer service, sales, and overall efficiency.
- Excellent public speaker.
- Communication skills.
- Good Customer Service.
- Active Listing Skill.
- Team Management.
- Celebration.

PASSPORT DETAILS

- passport No : V8285237
- Issue Date : 08-03-2022
- Expiry Date : 07-03-2032
- Visa Status : Employment

LICENSE INFOR

- LICENSE NO : 4960485

FERAN VORA

VALID : UAE DRIVING LICENSE SATWA, DUBAI UAE

To land a job in a marketing organization that offers a stimulating learning environment for developing and putting into practice new ideas for the company's development. Looking for entry- level employment where I can develop my abilities as a marketing expert and help a firm succeed overall.

❖ WORK EXPERIENCE:

SALES EXECUTIVE CUM INVENTORY (STOER KEEPER) NEW WESTZONE SUPERMARKET LLC-DUBAI.UAE (FROM MARCH2024 TO CURRENT

- Comparing purchase orders with invoices and inspecting deliveries to ensure they match order and invoice criteria, Updating inventory with received items, Reviewing and placing orders for new supplies.
- Coordinating the logistics of purchase orders, stock transfers, deliveries, tagging, and processing.
- Maintaining and updating records of purchase orders, pricing reports, and inventory records.
- Maintain files appropriate to the activities of the unit, such as delivery notes, invoices, order numbers, receiving data, etc.
- Taking physical inventory once a month to cross check with the monthly inventory report.
- Resolving customer issues to their overall satisfaction.
- Organizing employee schedule.

❖ MERCHANDISING

NEW WESTZONE SUPERMARKET LLC-DUBAI.UAE FROM AUG 2022 TO FAB 2024)

- Services customers by selling products and meeting customer needs, Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets and other trade factor.
- Responsible for presenting and selling products and services.
- Participate on behalf of the company in exhibitions or conferences.
- Negotiate/close deals and handle complaints or objections.
- Collaborate with team members to achieve better results.
- Gather feedback from customers or prospects and share with internal teams.

❖ MERCHANDISING

D-Mart Hypermarket - Anand - Gujarat (FROM JANUARY 2019 TO MARCH 2021)

- Create a Cohesive Visual Experience Using Color.
- Draw Attention to merchandiser mood with lighting.
- Use Signage to Direct and Costumers.
- 1. Highlights Product Features.
- 2. Guides Customers to specific items.
- 3. Share information.
- Highlight products with pop Displays (point of purchase display)
- Guide Customers Through your Store with Forced points.
- Direct Customer Traffic with your stage store Layout.
- Use product placement to Drive Sales.
- Avoid Empty Space to Increase product Exposure.
- Organize your space to make shopping easy.
- Connect With/Customers Using seasonal Display.
- Entrance shoppers window displays.
- Expose maximum merchandise to customers.

DECLARATION

I hereby declare that the above particulars are true and correctin the best of my knowledge and belief.