



FASIL MANGATTEL KUNHUMHAMMED

Sales Excutive

CONTACT

- +971545784808
- +919074907751
- fasilra33@gmail.com
- Abu Dhabi

PASSPORT DETAILS

Passport No : V1848576
Issue Date : 16-06-2021
Expiry Date : 15-06-2031

EMIRATES ID DETAILS

Emirates Id No: 784-2000-2611600-2
Issue Date : 30-10-2023
Expiry Date : 29-10-2025

SKILLS

- Product knowledge
- Data analysis
- Market research
- Inventory management
- Creating sales reports
- Delivering presentations
- Negotiating contracts
- Utilizing social media
- Financial analysis

LANGUAGES

- English
- Arabic
- Hindi
- Malayalam



PROFILE SUMMARY

Dependable and goal-oriented sales professional with 02 years of experience in delivering fast results using practical measures. Excellent and proven leadership abilities, and commitment to keeping customers satisfied with products and services. Dedicated to maintaining professional relations with affiliate companies.

WORK EXPERIENCE

Safa Express Super Market 2023-PRESENT
Working as a sales man in FMCG Sector

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling, networking and social media
- Arranging Displays and facing of products on dailywise
- Arranging of Online delivery (Insta shop , Elgrocier and home delivery
- Checking all stock items and give orders to the Suppliers
- Setting up on all items on section wise and reporting to the manager for the stock items.

Mass wheels Royal Enfield Showroom , India 2022- 2023
Working As a Sales Executive

- Ensure the availability of stock for sales and demonstrations
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results
- Gather feedback from customers or prospects and share with internal teams



EDUCATION

PG Diploma in Logistic Management 2021-2022
Front Line Academy of Logistics Kerala, India

Bachelor of Commerce (B.com) 2017-2020
University of Calicut, India